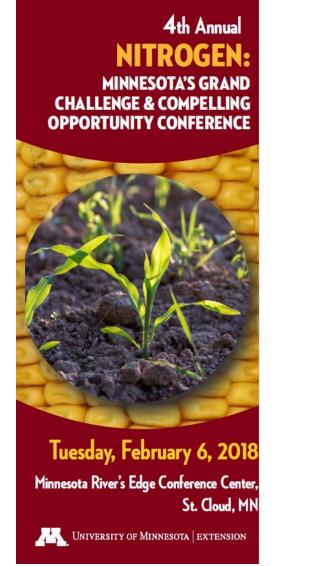
#### Proceedings of the 4th Annual Nitrogen: Minnesota's Grand Challenge & Compelling Opportunity Conference





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# Nitrogen Source As A Best Management Decision

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www.smartnitrogen.com www.nutrien.com

## A Changing Nitrogen-Management Landscape

**Des Moines Water Works lawsuit vs farmers in three counties** 

**Midwest nutrient loss reduction strategies** 

Minnesota nitrogen fertilizer management rules give MDA authority to regulate nitrogen for ground-water quality

New California root-zone water quality rules

Meeting water quality targets

Need to fundamentally change how we manage N (in addition to other conservation practices).



### **Two Basic Nitrogen Risks**

#### **Urea on the soil surface**

Can be lost by **volatilization** as it converts to ammonium

Short-term risk

#### Nitrate in the soil

Can be lost by **leaching** and **denitrification** from excess water

Season-long risk

# Losses within a few days after surface application

Losses any time during season with rainfall or irrigation events



#### **Reducing Loss**

#### Why control N loss?

**Maximize nitrogen benefits – Minimize environmental impacts** 

Manage 4Rs – source, timing, rate, placement – to reduce risk.

Example 1: Split application to apply N closer to time of crop need Example 2: Incorporate urea and UAN immediately

# AND/OR

Alter the fertilizer to manage soil N form and timing

Example 1: Use controlled-release N to deliver N as needed Example 2: Use nitrification inhibitor to slow conversion to nitrate



# 1967

# First polymer-coated fertilizer introduced in US

# 1972

# **N-Serve** introduced



## **Enhanced-Efficiency Fertilizers (EEF)**

A fertilizer that has been modified in some way to

1) reduce nutrient losses to the environment and

2) increase nutrient availability for the crop.

From The Association of American Plant Food Control Officials (AAPFCO)



## Why Enhanced-Efficiency Nitrogen Fertilizers?

**Reduce nitrogen loss to the environment** 

**Improve nutrient-use efficiency** 

Increase productivity and profitability

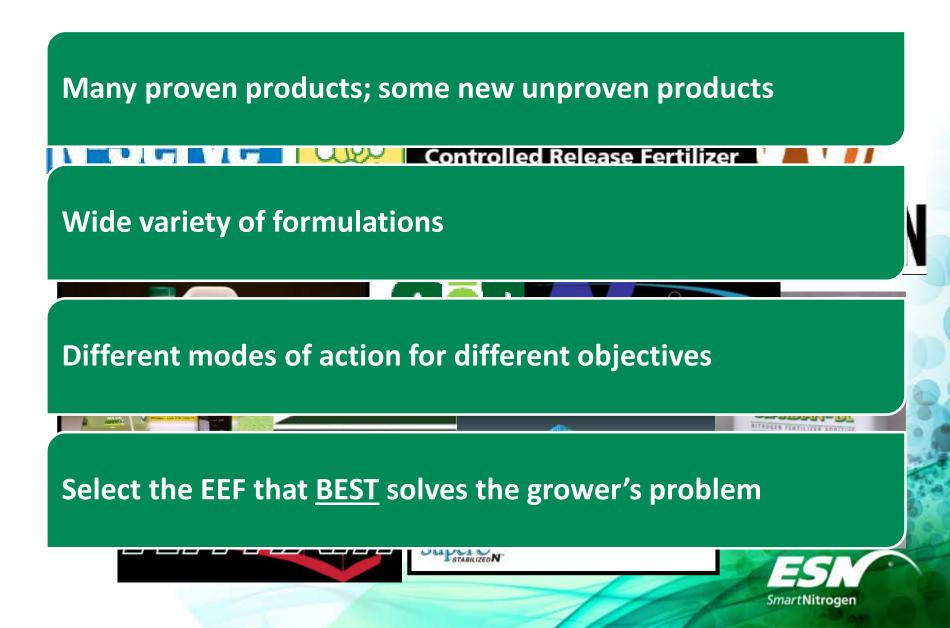
**Simplify N management** 

**Conservation program incentives/enhancements** 

EEFs are now, and will be, a large part of N management strategies.



## "Enhanced-Efficiency" Fertilizers



#### **Common Misrepresentations**

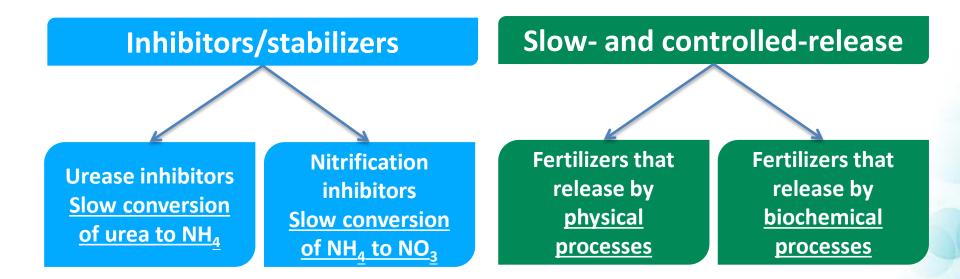
"They're all the same; I'll just use the cheapest."

#### "I tried that, and 'it didn't work."

"It doesn't really matter so much if I'm not using the right product; I just need to say I'm using an enhanced-efficiency fertilizer."



## **Enhanced-Efficiency Nitrogen Fertilizers**



Many products Different modes of action Different benefits



## **Inhibitors and Stabilizers**

#### **Chemicals added to fertilizers to slow N reactions**

Urease inhibitors Slow conversion of urea to NH<sub>4</sub> Nitrification inhibitors Slow conversion of NH<sub>4</sub> to NO<sub>3</sub>

Control volatilization for 7-14 days.

**Control leaching, denitrification for 4-8 weeks** 

Nitrapyrin

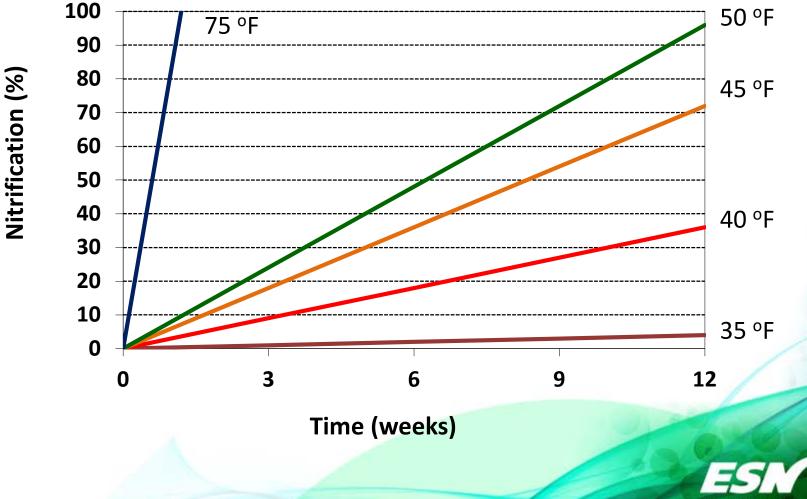
<u>NBPT</u> Agrotain Nitrain/Nitrain Express Limus Arborite Many others

Other Active Ingredients\*\* Nutrisphere-N Stay-N N-Zone N-Serve Instinct <u>DCD</u> Super U\* Agrotain Plus\* Guardian



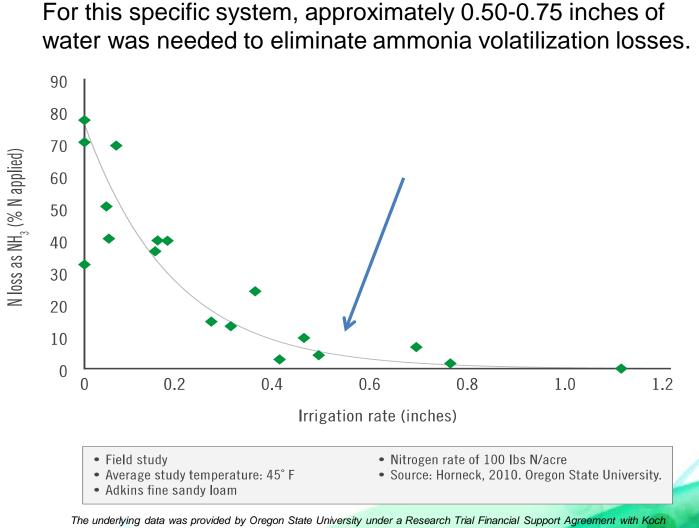
\*Contains both NBPT and DCD \*\* Mode of action less certain or less-well documented

### **Soil Temperature and Nitrification Rates**



SmartNitrogen

### How Much Rain to Incorporate Urea?



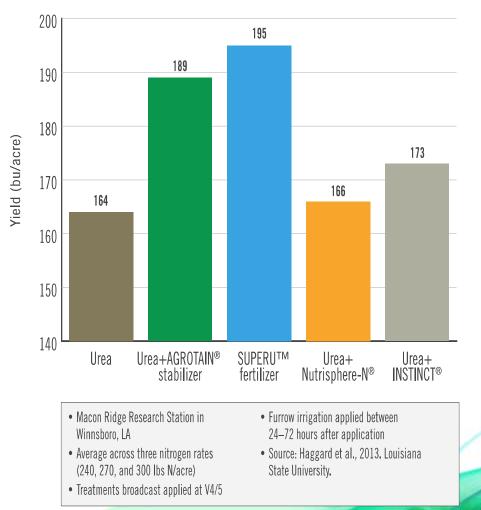
Agronomic Services, LLC and neither Oregon State University under a Research Trial Financial Support Agreement with Ko recommend any product or service.



Slide courtesy of G Schwab, Koch Agronomic Services

## **Corn Yield Benefit with AGROTAIN® and SUPERU™**

- SUPERU<sup>™</sup> fertilizer had a 31 bu/acre higher yield compared to untreated urea.
- The increased yield performance of urea treated with AGROTAIN<sup>®</sup> nitrogen stabilizer over untreated urea indicates ammonia volatilization was the major loss mechanism.
- The leading yield performance of SUPERU<sup>™</sup> fertilizer indicates protection from denitrification was needed to maximize yield.



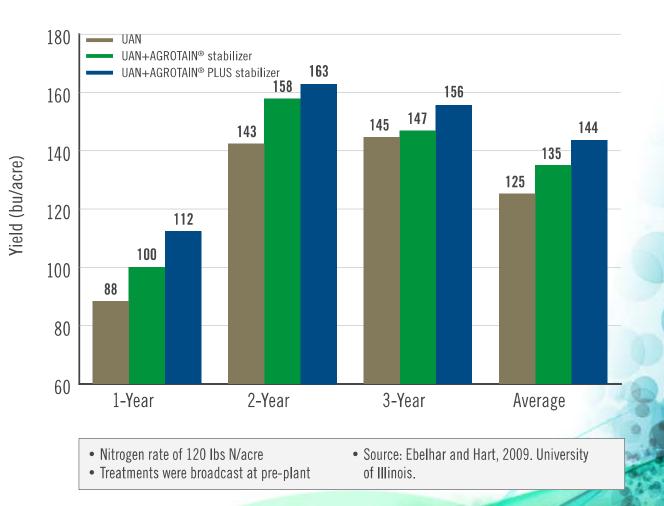
The underlying data was provided by Louisiana State University under a Research Trial Financial Support Agreement with Koch Agronomic Services, LLC and neither Louisiana State University, nor the individual researchers referenced, endorse or recommend any product or service. NutriSphere-N<sup>®</sup> is a registered trademark of Specialty Fertilizer Products, LLC. INSTINCT<sup>®</sup> is a registered trademark of Dow AgroSciences LLC.

**ESM** SmartNitrogen

Slide courtesy of G Schwab, Koch Agronomic Services

# **Corn Yield Benefit with AGROTAIN® PLUS**

- On average, AGROTAIN<sup>®</sup>treated UAN resulted in a higher yield compared to untreated UAN, indicating the value of a urease inhibitor to protect the nitrogen from ammonia volatilization leading to optimized yield potential.
- AGROTAIN<sup>®</sup> PLUStreated UAN resulted in a higher yield compared to untreated UAN and AGROTAIN<sup>®</sup>-treated UAN. The study indicates a nitrification inhibitor to protect against nitrate leaching and denitrification was needed to gain the highest yield.



The underlying data was provided by the University of Illinois under a Research Trial Financial Support Agreement with Koch Agronomic Services, LLC and neither the University of Illinois, nor the individual researchers referenced, endorse or recommend any product or service.

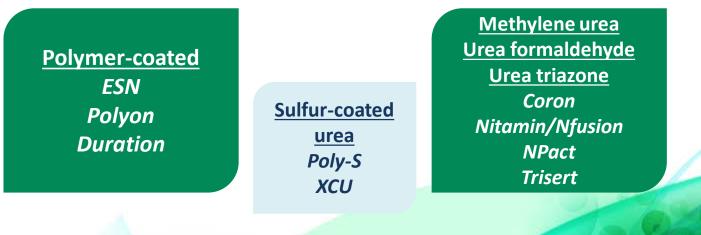
**ESM** SmartNitrogen

Slide courtesy of G Schwab, Koch Agronomic Services

### **Slow- and Controlled-Release Fertilizers**

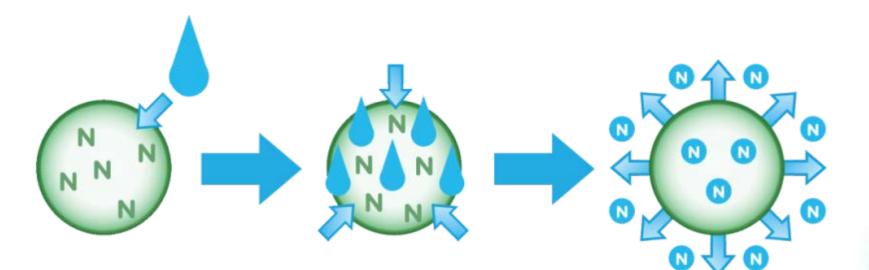


Control leaching, denitrification, and volatilization for a few weeks to many months depending on product longevity.





## **ESN is Controlled Release**



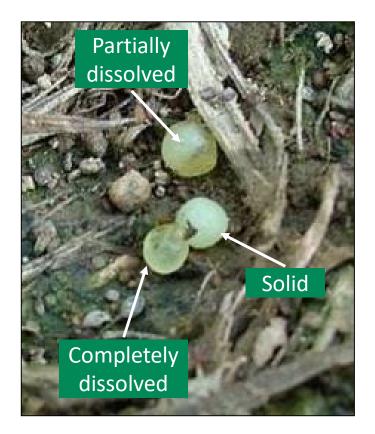
Water moves in through the coating

N dissolves inside the coating N moves through the polymer into the soil

Coating protects the nitrogen, increases N-use efficiency, protects the environment



## **ESN is Protection You Can See**

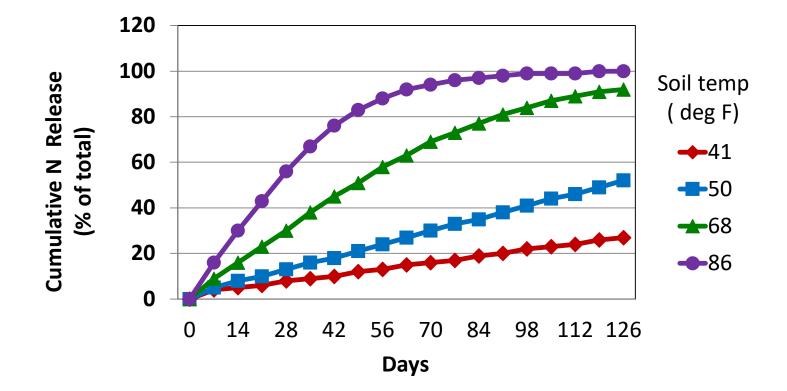




See your N protection is working



### **ESN Release Is Controlled By Soil Temperature**



Disclaimer:

1. This is a predicted release based on typical release data reported for the product and is not specific to any particular batch or lot. Agrium does not represent or warrant the accuracy of this data for any particular batch or lot.

2. Predicted release shown is based on product as it leaves the plant, and does not represent product that has been blended and transferred as it is applied to the soil.

3. Release in water can be significantly different from release in soil medium.

4. This data is for informational purpose only and should not be interpreted as a recommendation. Weather patterns and se conditions vary from location to location, and these variations will affect the performance of the product.



### **Missouri Variable-Source Study**

Side-dress in addition to pre-plant (double rate – 300 lbs N/acre)

**ESN** 

Urea

Greenley Research Center Novelty, MO, June 2008





### **Greater Benefit With Greater Potential for N Loss**

	<	Greater Benefit	Lesser Benefit -	
	Greater Precipitation or Irrigated		Lower Precipitation	
	Lower Organic Matter	Higher Organic Matter	Lower Organic Matter	Higher Organic Matter
Poorly Drained	15 – 20 bushels	8 – 10 bushels	0 – 5 bushels	0 – 5 bushels
Moderately Well Drained	15 – 20 bushels	8 – 10 bushels	0 – 5 bushels	0 – 5 bushels
Well Drained	15 – 20 bushels	8 – 10 bushels	5 – 15 bushels	0 – 5 bushels

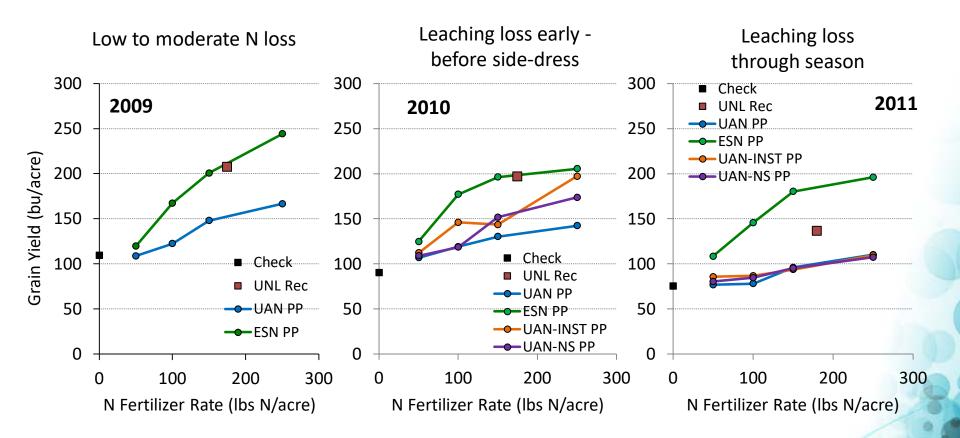
#### **Greater benefit with greater potential for N loss**

- Expectations are based on >80% of N coming in the form of ESN
- Greater precipitation = > 6 8 inches of combined rainfall in May and June (the majority of the corn belt)



- Higher organic matter represents > 3 - 4%

## Nitrogen Source Comparison in Irrigated Corn

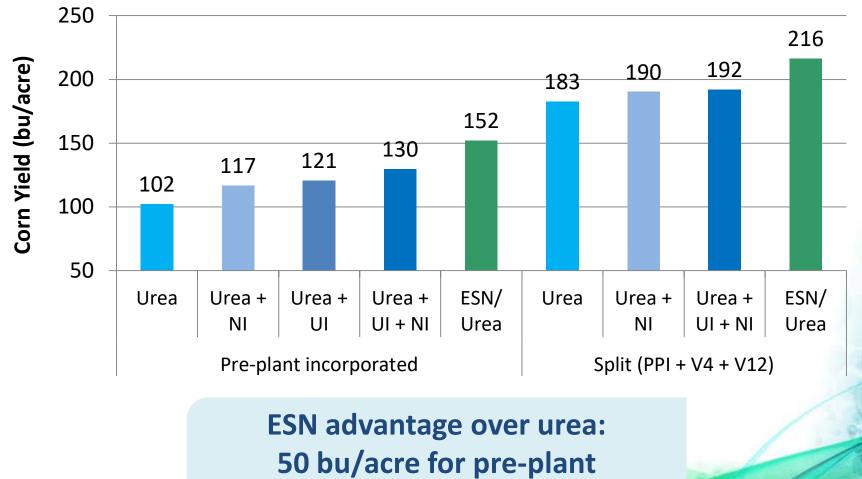


ESN maintains consistent N performance even under nitrogen leaching conditions when UAN fails. ESN produces yields similar to or greater than recommended BMPs with less N and fewer applications.

Nebraska Sprinkler Irrigated Corn on Sandy Soils Source: Dr. R Ferguson, Univ of Nebraska



#### 2016 Iowa Irrigated Corn Study Sandy Soils in Eastern Iowa

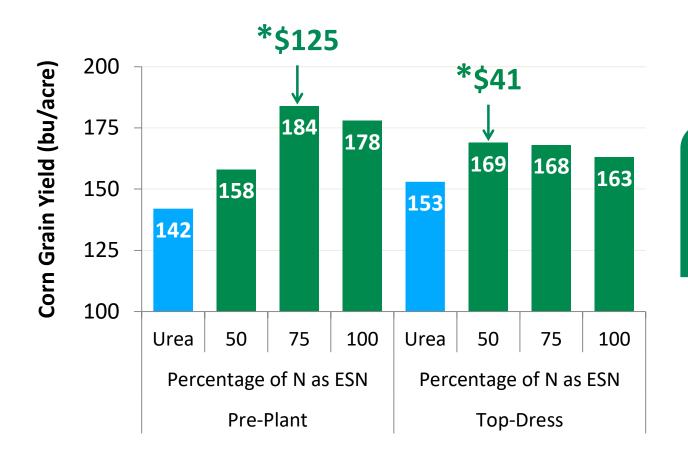


33 bu/acre for split application



2016 results; Muscatine Island Research Farm

### **Greater Yields – Pre-Plant or Side-Dress**



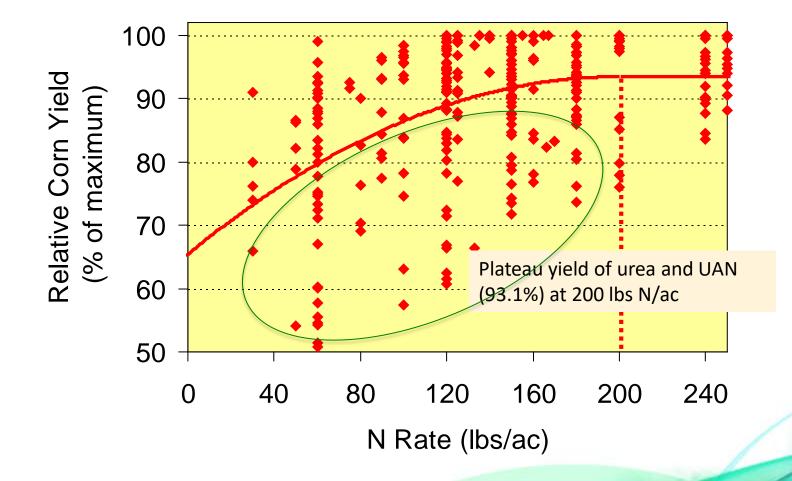
\*Increase in Net Return Over Urea for Most Profitable ESN Treatment (\$/acre)

Maximum benefit with higher percentages of ESN.



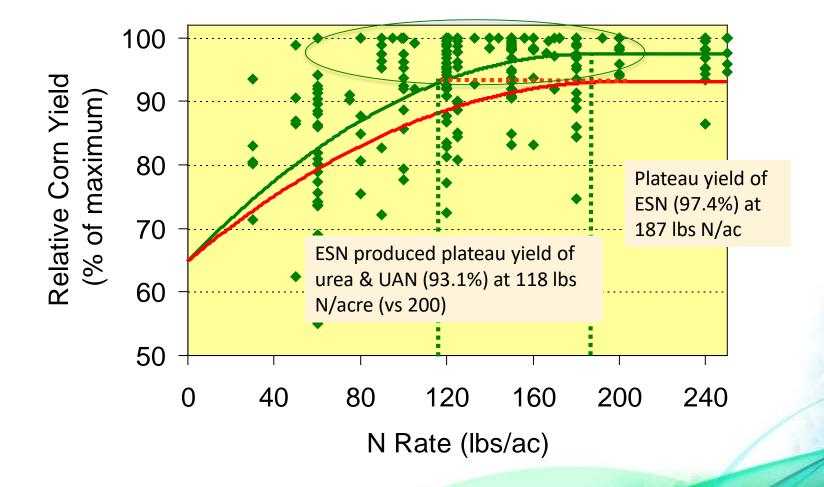
Source: Dr K Steinke, Michigan State Univ

#### **Corn Response to Urea and UAN**



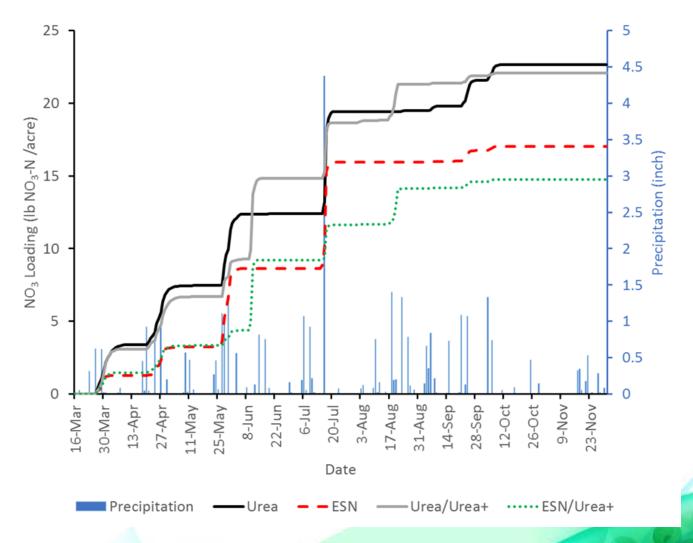


#### **Corn Response to ESN**





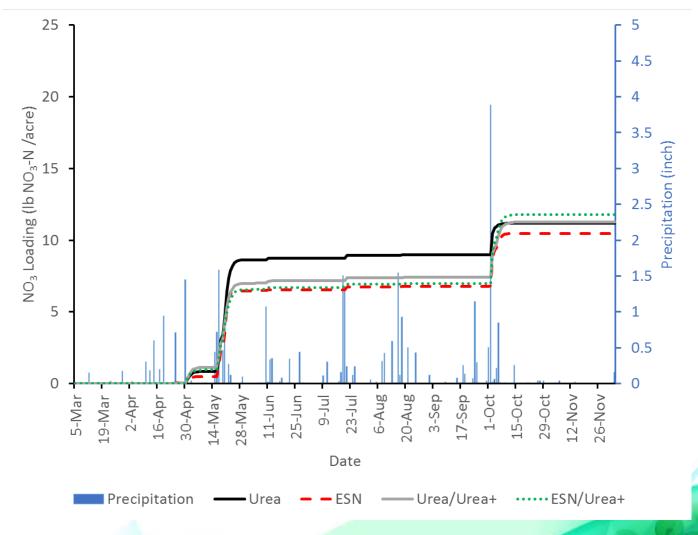
### Lamberton N Source/Leaching Study - 2016





Source: F. Fernandez, Univ of Minn

#### Lamberton N Source/Leaching Study - 2017





Source: F. Fernandez, Univ of Minn

## Biostimulants, "Biologicals", "Microbials"

#### Many new products - The frontier in crop inputs

- Organic materials derived from biological processes
- May or may not include live organisms

#### Modes of action poorly understood

- Ingredients often "proprietary", or unidentified, or too numerous to name
- Independent, third-party validation often lacking
- Broad, poorly substantiated claims
- Marketing has outpaced the science
- Can mode of action be matched to specific loss mechanism?



## Biostimulants, "Biologicals", "Microbials"

Largely unregulated

#### NOT accepted by AAPFCO as enhanced efficiency fertilizer

• Key criteria of AAPFCO EEF definition – improved nutrient availability and reduced nutrient losses – currently not well substantiated

#### NOT currently qualified for NRCS conservation incentives

- Much interest by agencies and NGOs in doing so
- Currently insufficient reliable science to support it

#### **Future acceptance possible**

- Rapidly advancing market sector
- Acceptance likely to follow science advancements



## **Reducing Nitrogen Losses With EEF's**

#### **Results require matching mode of action to N-loss mechanism**

Reduce exposure of susceptible N forms to loss mechanisms

- Nitrate leaching
- N<sub>2</sub>O and other gas emissions
- Ammonia volatilization

#### Increase N-use efficiency

- Greater yields and profits
- Reduced environmental impact

# Demonstrated benefits leading to greater acceptance of proven technologies



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