

# Proceedings of the 3<sup>rd</sup> Annual Nitrogen: Minnesota's' Grand Challenge & Compelling Opportunity Conference



*Thank you to all  
of our Supporters!*



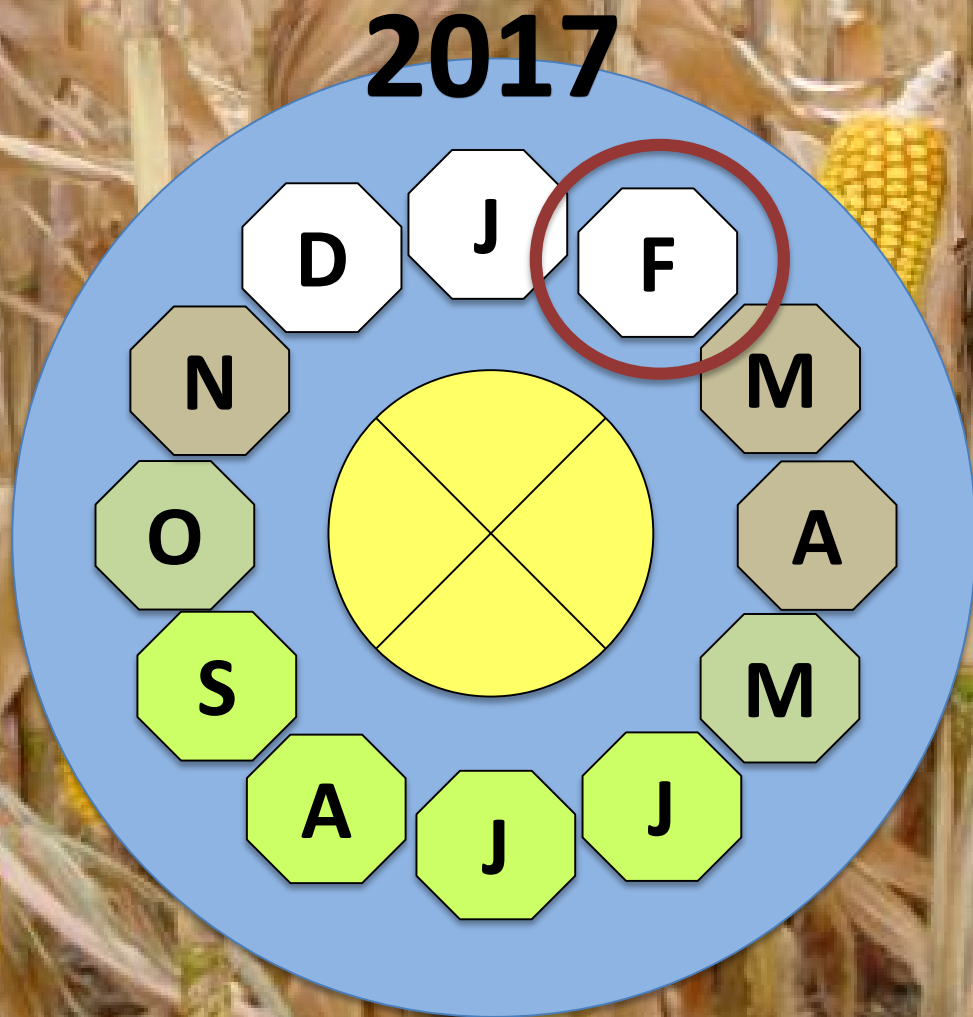
Do not reproduce or redistribute without the written consent of author(s)

# Corn Yield and N Management Tools

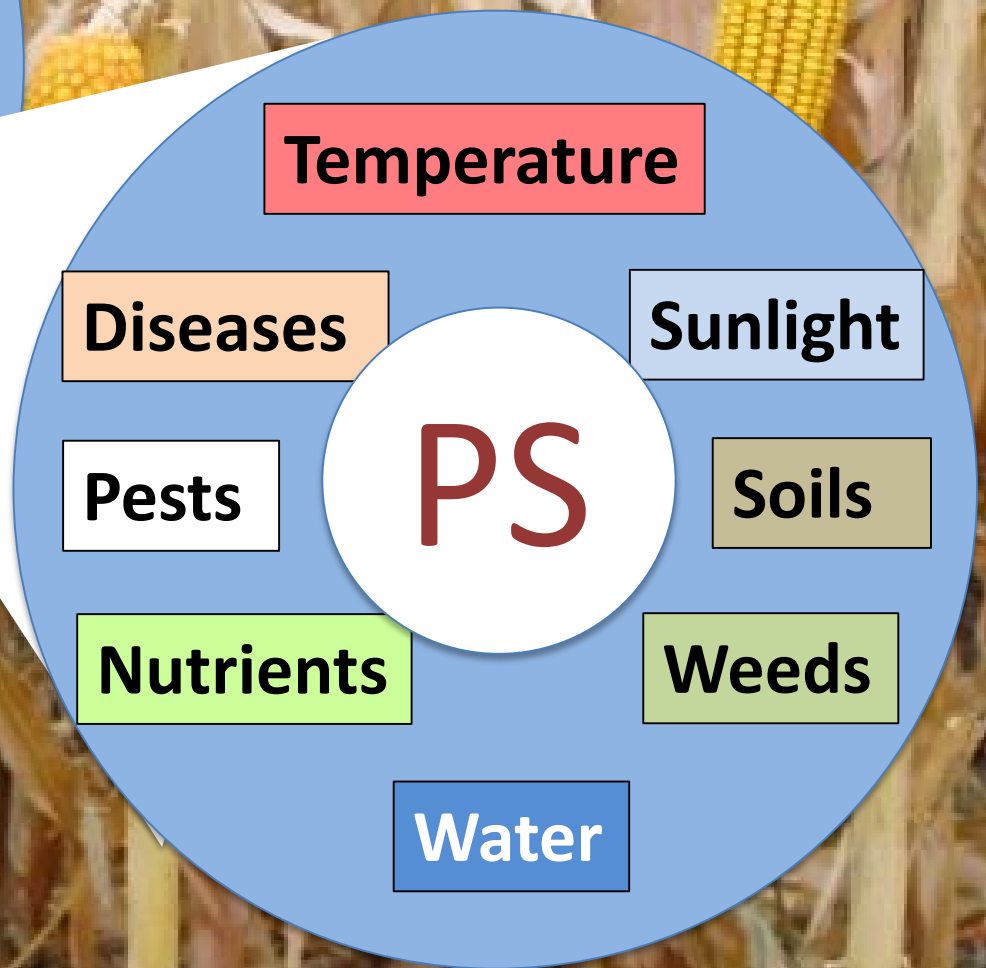
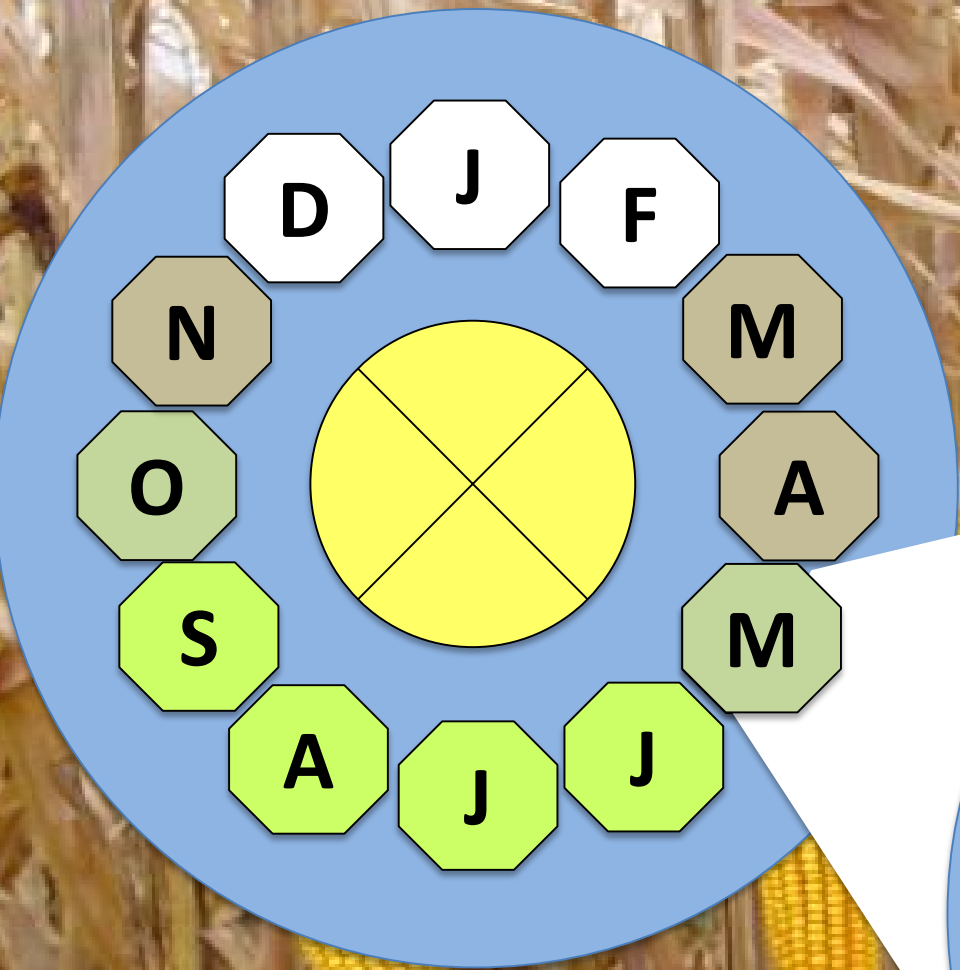
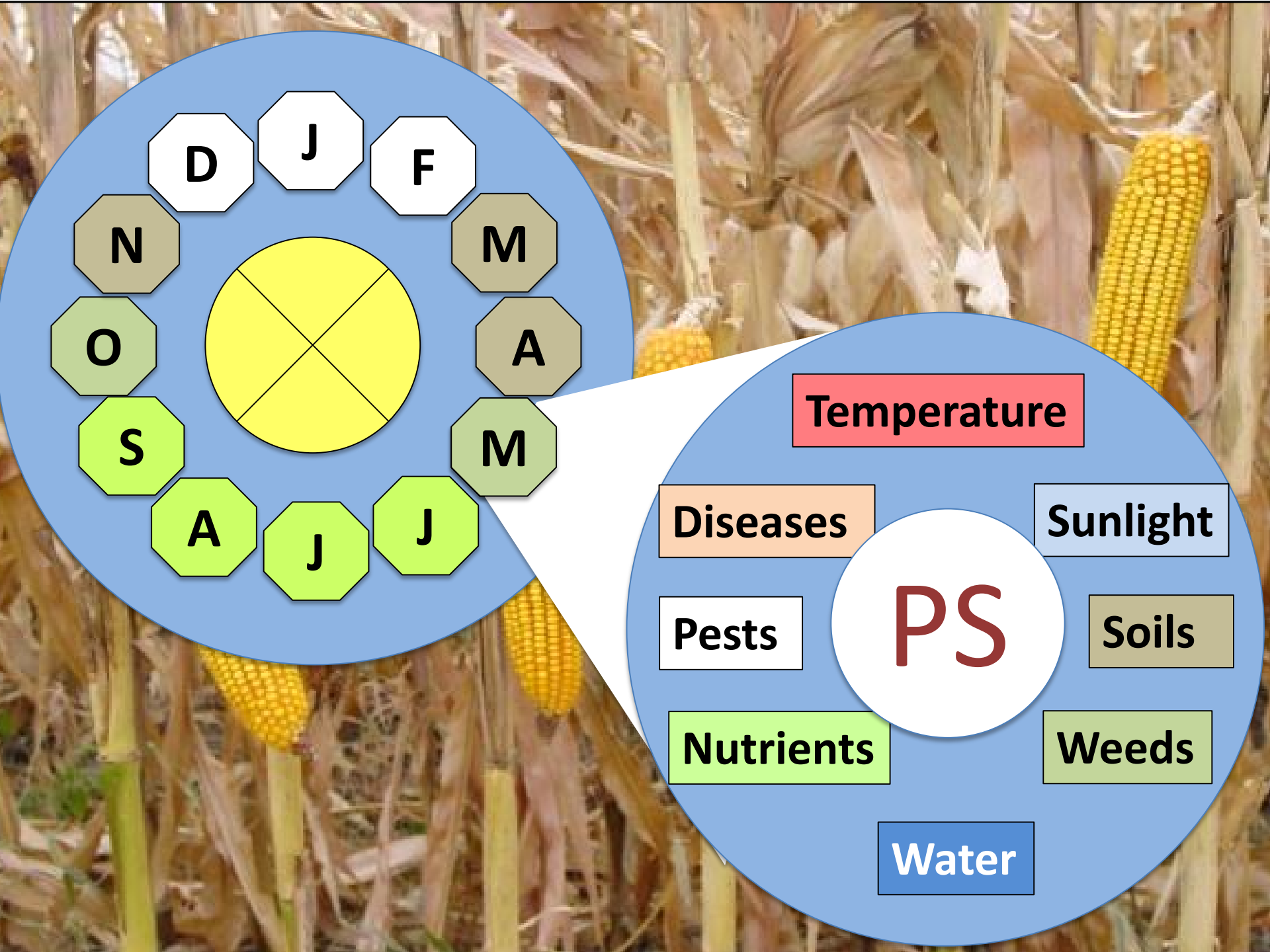
A .....  
B .....  
C .....  
D .....  
E .....

Promises

Pitfalls



Jim Schepers  
*Retired USDA-ARS*



# Tasks and Activities . . . . . Services ?

**Corn Production**

Soil sampling and fertilizer rates

Seed selection

Plant emergence survey

Weed scouting

Insect and disease scouting

Irrigation scheduling

Irrigation water quality testing

Tissue testing

Remote sensing (*plant health, irrigation problems*)

Yield map analysis


## Reporting requirements

- nitrate-N concentration in groundwater
- fertilizer N recommendation
- total N applied
- inches of water applied
- yield

# Nitrogen Management

Vendors

Considerations



A 7x7 grid of light beige squares. A blue speech bubble with a black outline is positioned in the center of the grid, pointing towards the top-left corner. The text inside the bubble is white and italicized.


*Populated by  
Vendors*

# Nitrogen Management

Vendors

Considerations

“One-Stop”  
Shops

Specialty  
Services

# Commercial Management Products

DuPont Pioneer “**Encirca**”

Monsanto Climate Corp “**FieldView**”

“**Adapt-N**”

WinField “**R7 Tool**”

Western Ag

Farmer’s Edge

ServiTech

Beck’s Hybrid “**FARM Server**”

Yield 360 Center

SATSHOTS

*genetics*

*genetics*

*software*

*resch/advisory*

*consulting*

*consulting*

*consulting*

*genetics*

*tools/devices*

*imagery*

**Goal**

**Climate**

**Soil**

**Water Processes**

**Models** (crop, water, nutrients & climate)

**Hybrid Selection**

**Yield Maps**

**Tissue Testing**

**Remote Sensing**

**Previous Crop**

**Residual N**

**Field Level vs. Spatial Nutrients**

**Cultural Practice Tools**

**In-Season Advice**

**Marketing** (sales & purchases)

**Multiple Product Sales**

**Web Site**

**Considerations**



# Goals

Conveniently-deliver decision support services that help growers *increase profitability*, *production stability*, and *sustainability*

Solution to help *maximizing inputs* while *optimizing yield*

*Profit maximization*, *risk mitigation*, and *scalable environmental benefits*

*Maximize yield profitability*

*Optimize profitability* using multiple nutrient response (N, P, K, S) curves, crop prices, and fertilizer costs

*Sustainable production* of *high yielding* and *high quality* crops

# Goals

***Optimize producer profitability*** by routine field inspections, by recommending and helping incorporate appropriate technologies for fertility, varieties, irrigation, tillage, weed/insect management, federal/insurance programs, etc;

Offer a simple, secure, web based program to monitor variables and collect and analyze data to ***increase productivity***

***Measure and supply the right amount of N*** when the crop is ready to use it

***Deliver “Crop-Health Imagery”*** analysis and notifications that **facilitate real-time management** and actionable variable rate application maps of fields

# Climate



Farm Weather Data  
DTN network



Class-A Weather Station

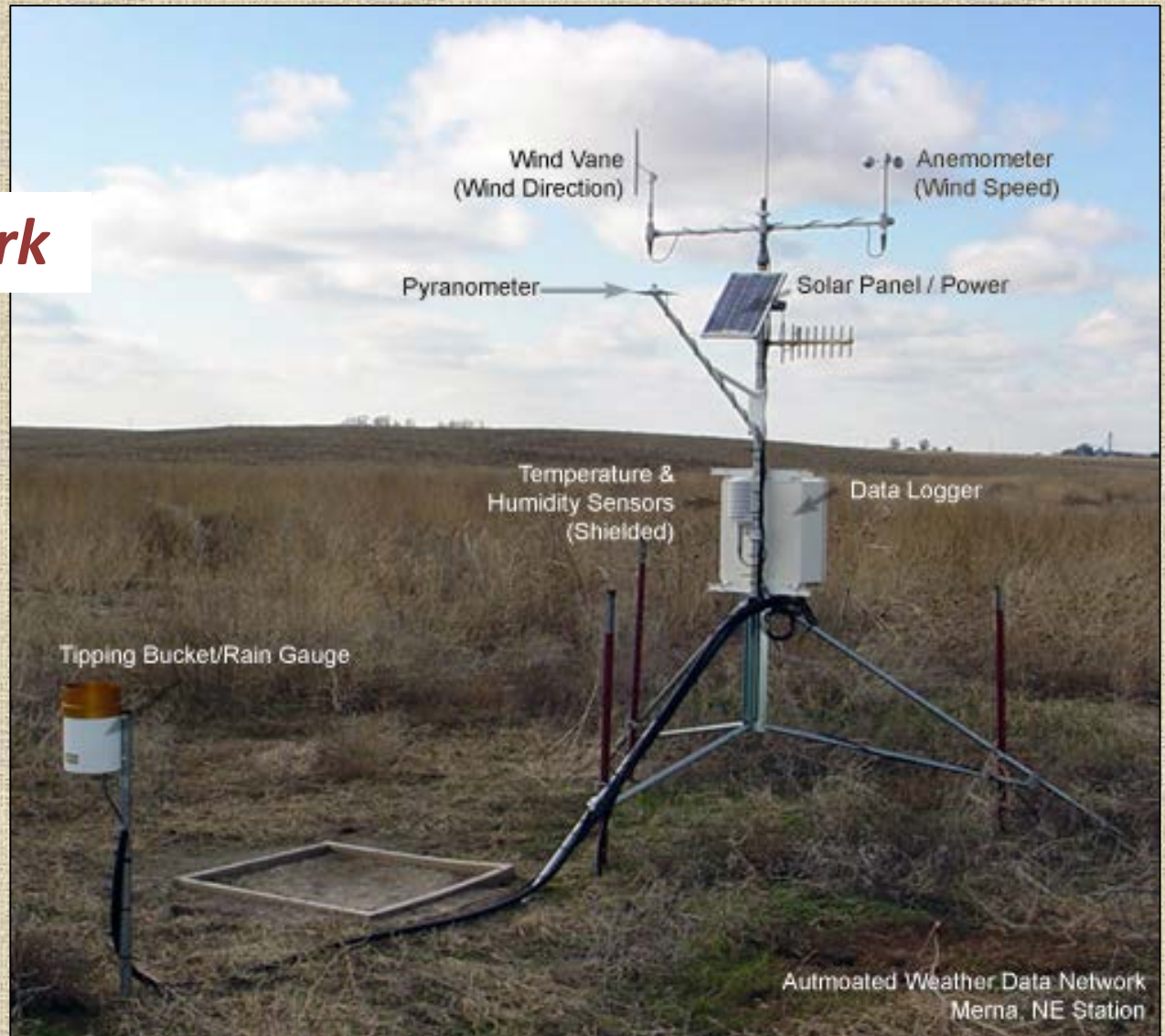
Provides long-term records



# Typical Network Weather Station

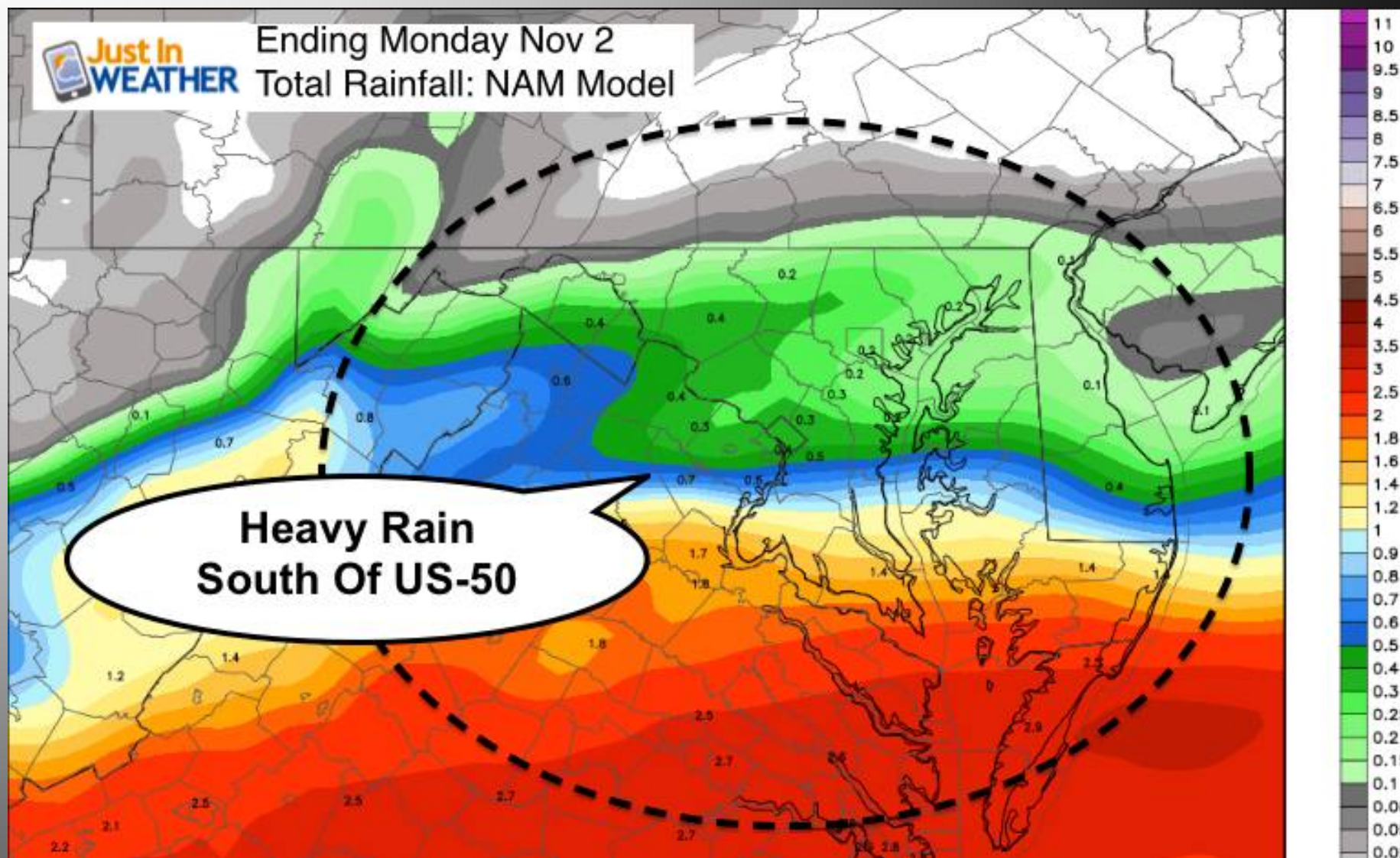
## 10 - State Network

“Mesonet” Stations



**High Plains Regional Climate Center, Lincoln, NE ([www.hprcc.unl.edu](http://www.hprcc.unl.edu))**

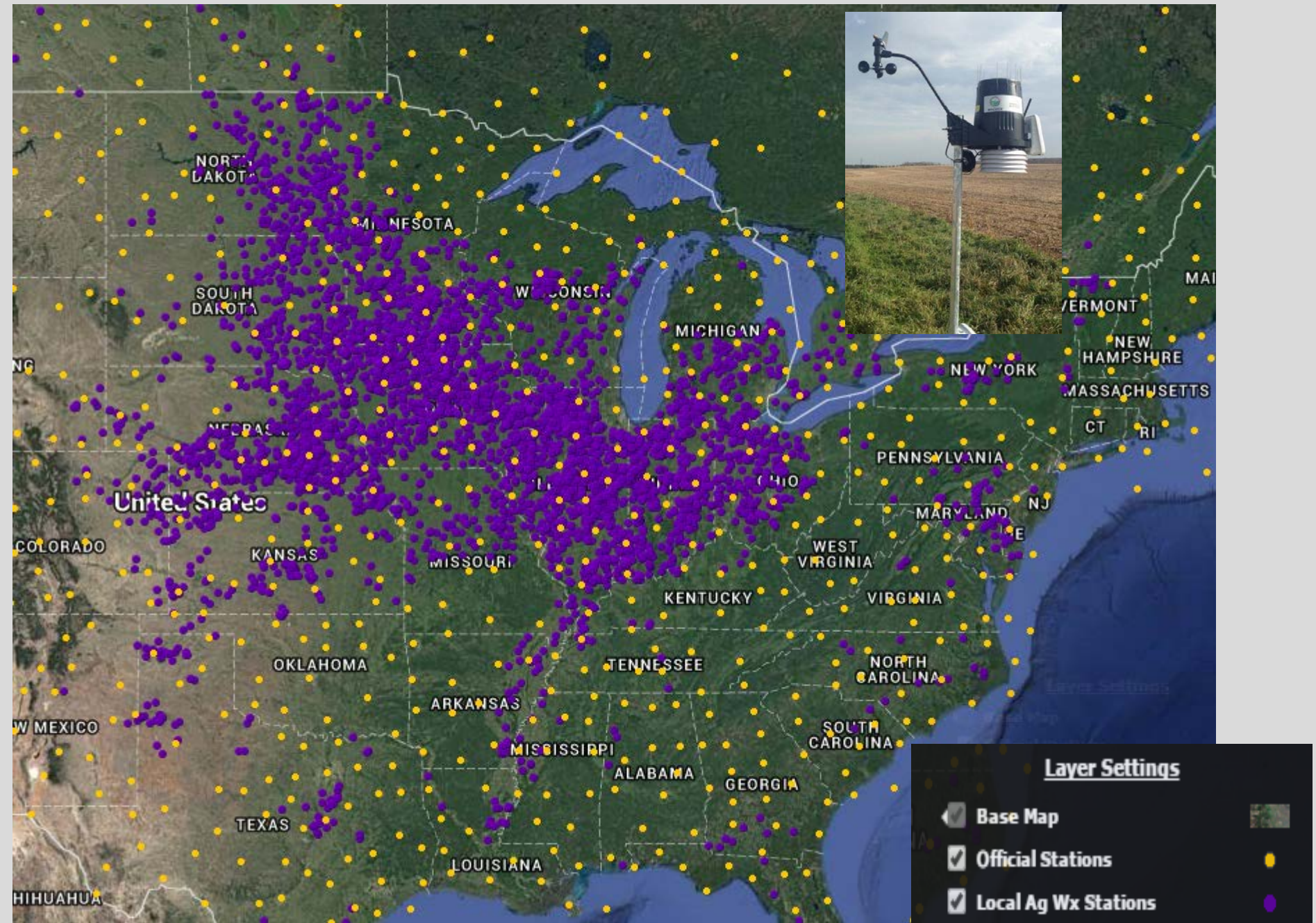
# *Simulated Precipitation Map - Example*



Map based on radar data that was calibrated using rainfall records



# Encirca Weather Network



# Soils

**SSURGO** data base (*means* Soil Survey Geographical)

*Generated and maintained by USDA - NRCS*

**See:** [websoilsurvey.sc.egov.usda.gov](http://websoilsurvey.sc.egov.usda.gov)

## Search

### Area of Interest

Import AOI

### Quick Navigation

Address

State and County

Soil Survey Area

Latitude and Longitude

PLSS (Section, Township, Range)

**SSURGO**  Automatically linked to some service providers

# Water Processes

## “Infiltration”

Some commercial services use models to estimate water infiltration, percolation and N losses.

*needs SSURGO soil **PLUS** climate data*

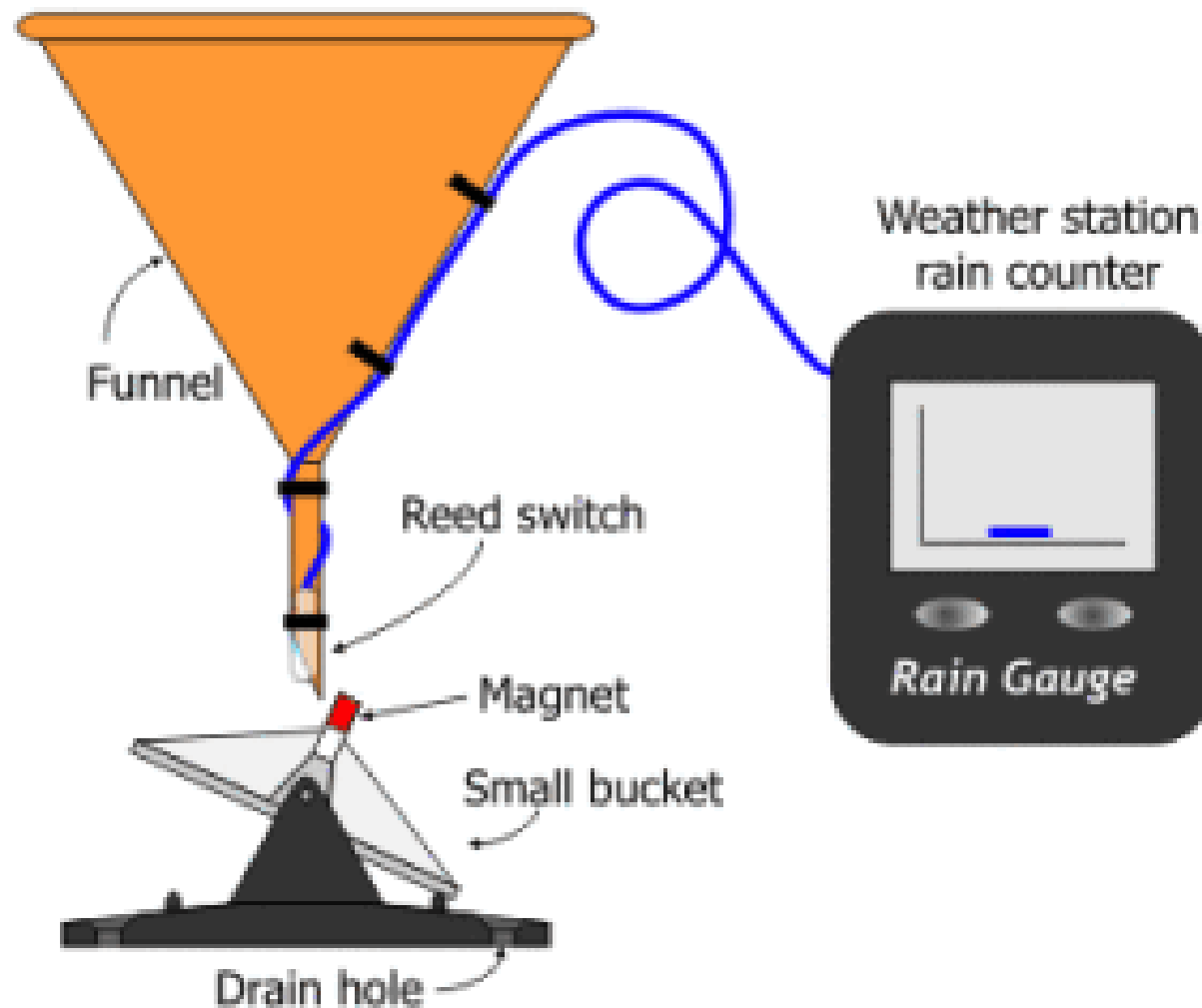
*most use the tipping-bucket rain gauge approach, **IF ANY***

## “Hydrology”

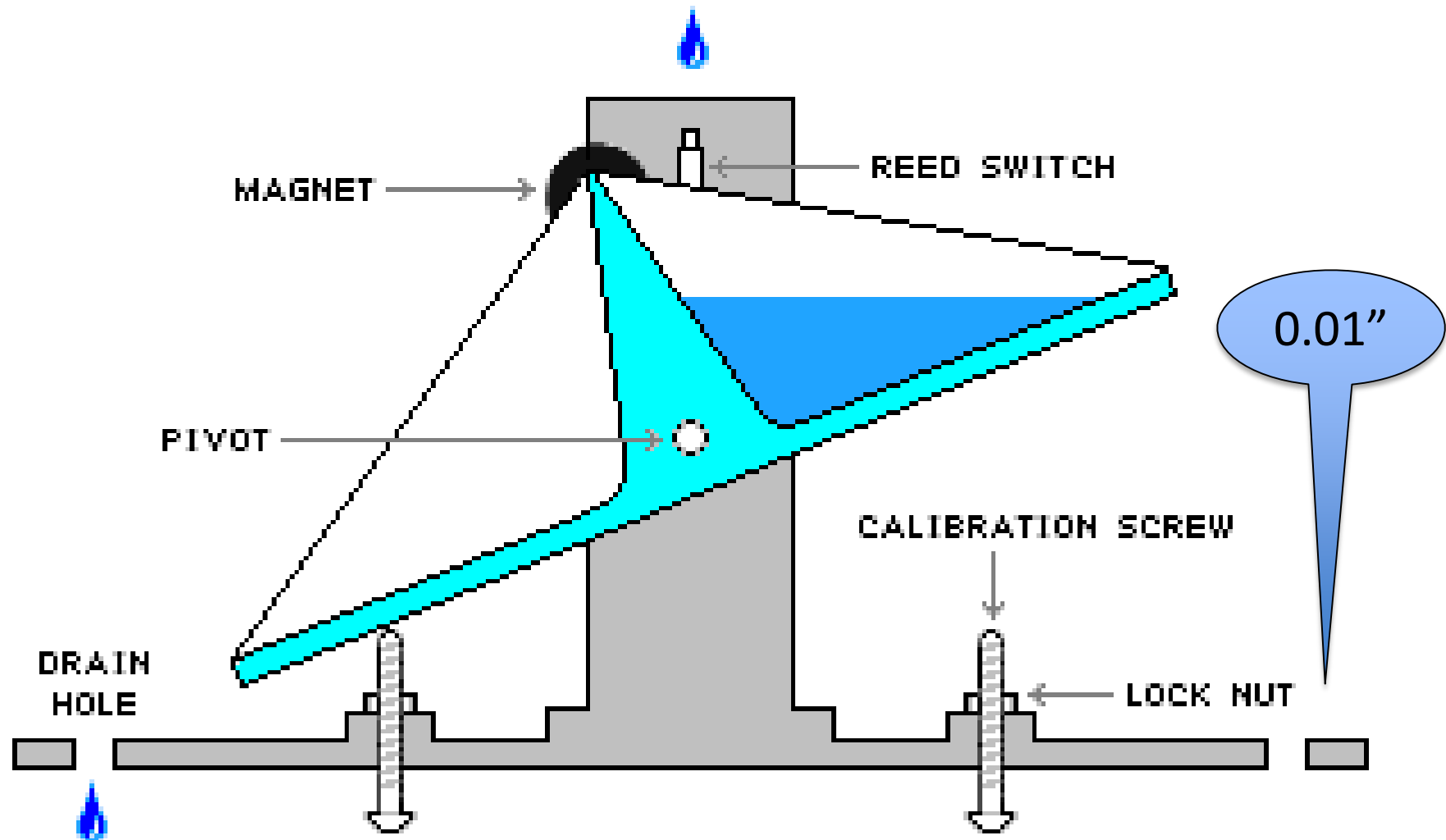
Some commercial services use models to route water across the landscape and to the edge of the field.



# Tipping Bucket Rain Gauge



# Tipping Bucket Rain Gauge



# Sample of Soil Profile Variability

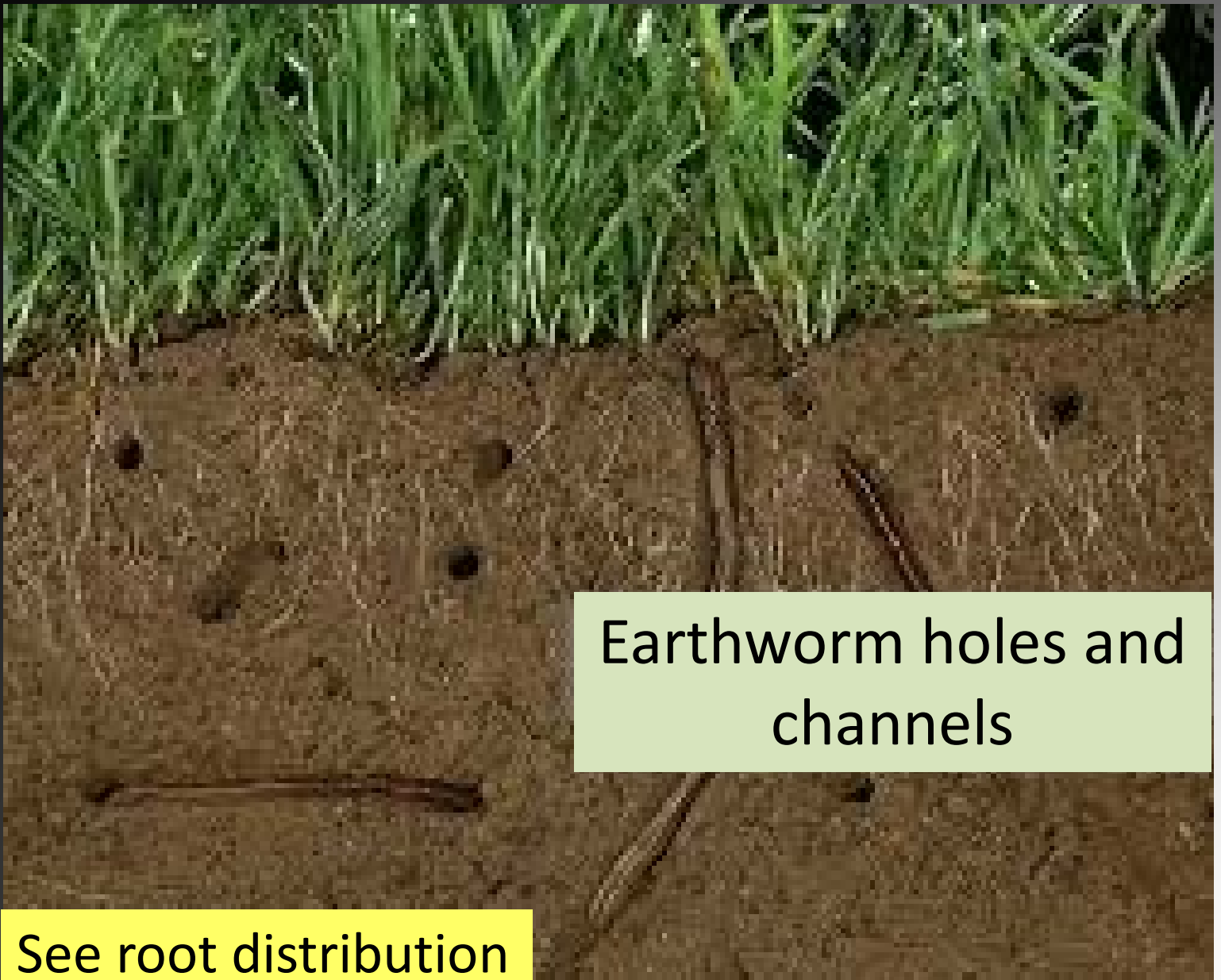




# Samples of Soil Development

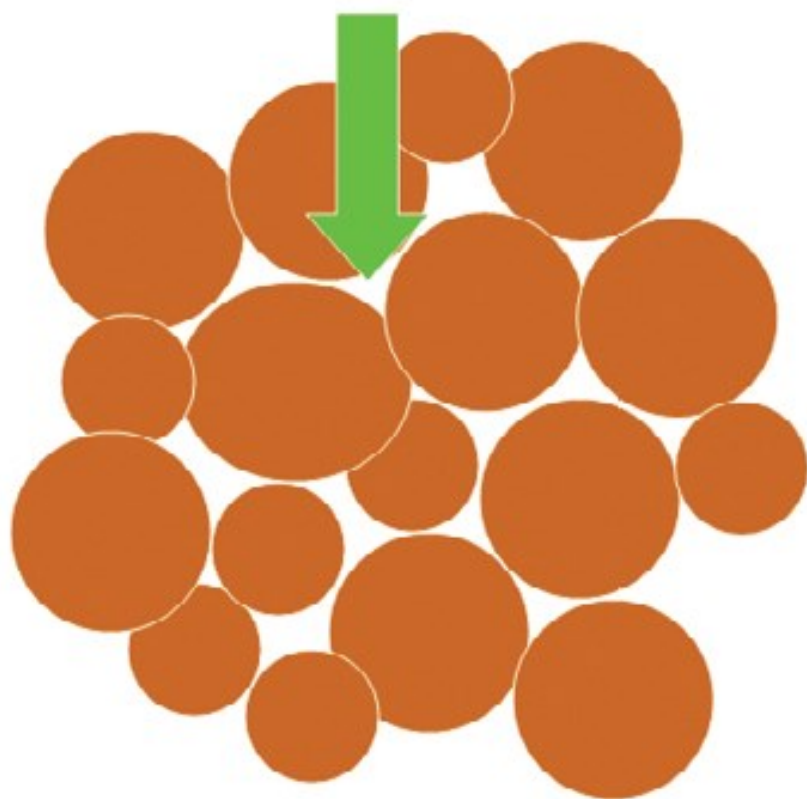


$H_2O$

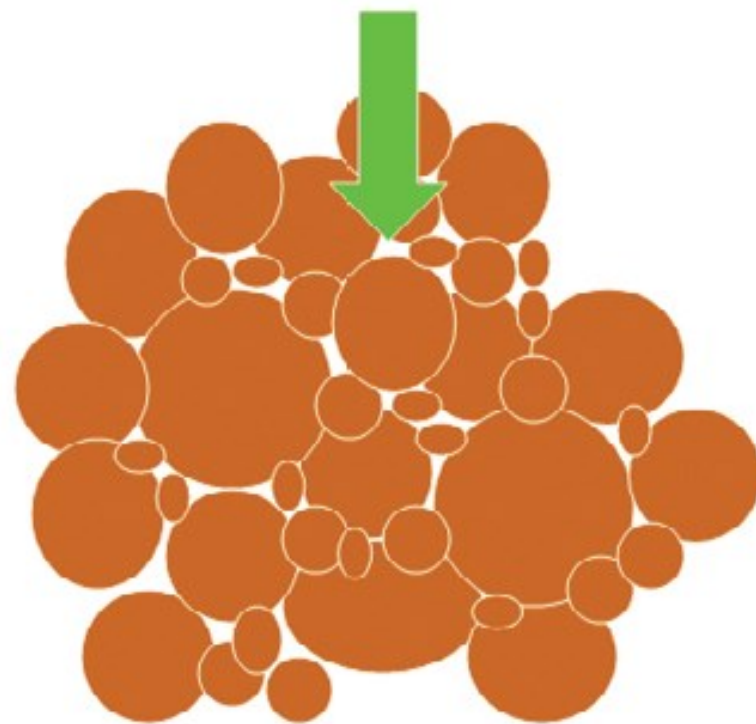


Earthworm holes and  
channels

See root distribution



**LARGE**  
**MACROPORES**



**SMALL**  
**MICROPORES**



# Tracer Dye

See vertical flow  
until water reached  
impeding layer

See vertical flow  
through dense layer  
via cracks and root  
channels



# Tracer Dye

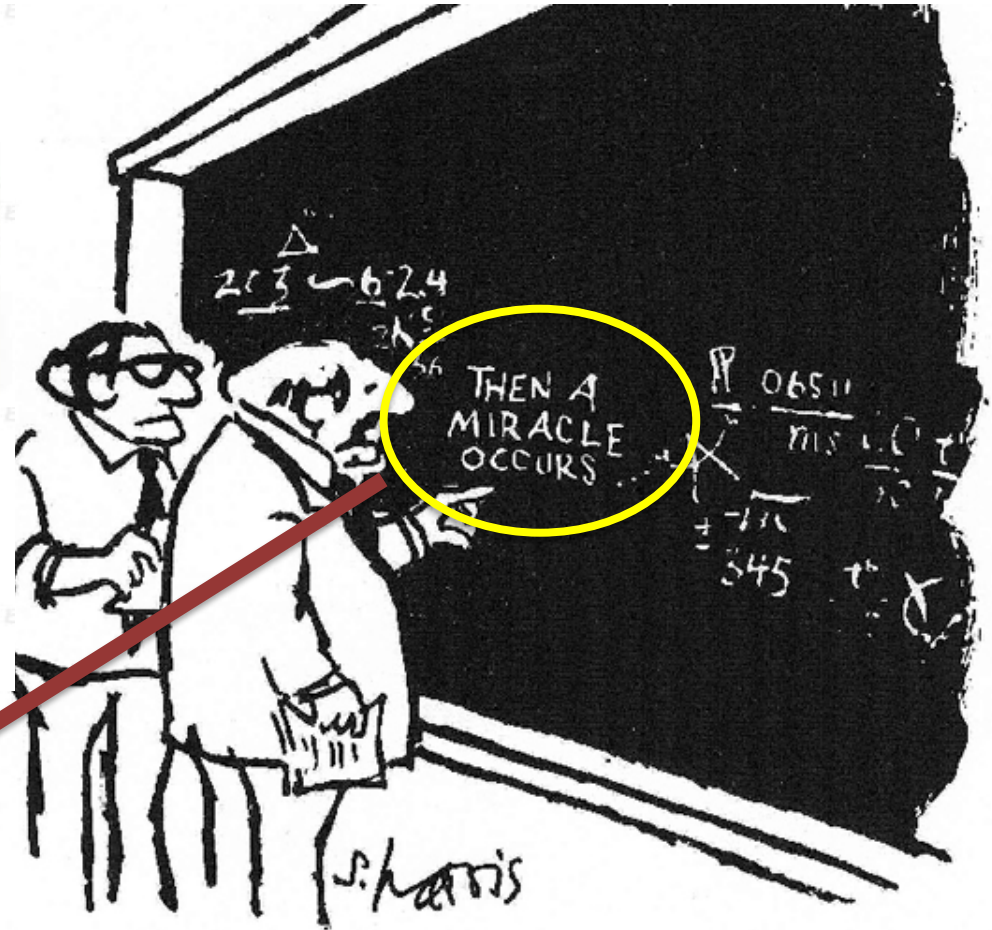






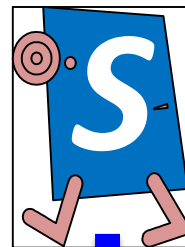
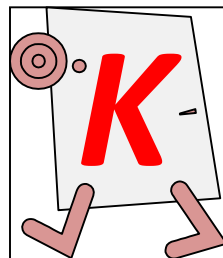
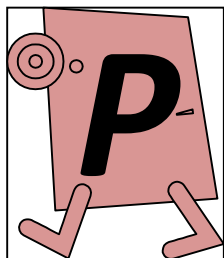
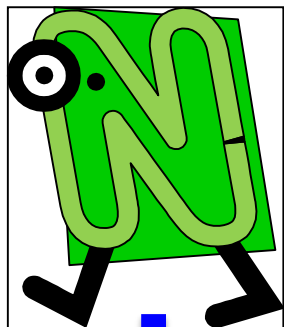
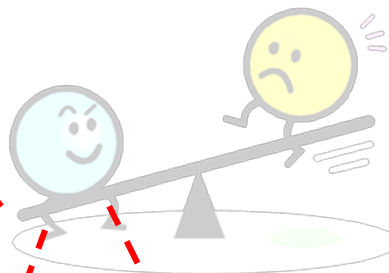
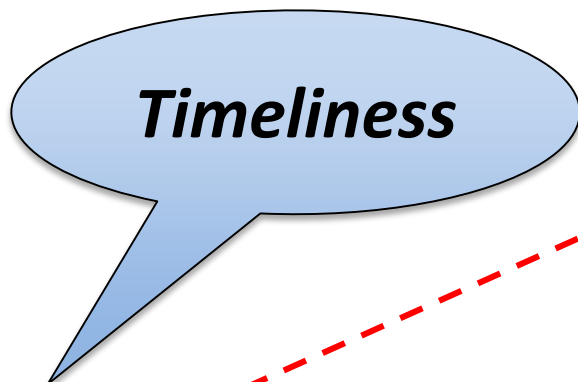
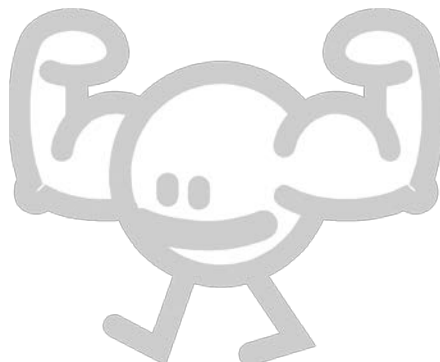
# Models

- N recommendations (yield goal, OM, some residual N)
- Mineralization (OM & climate)
- N losses (nitrate leaching or denitrification)
- Crop growth



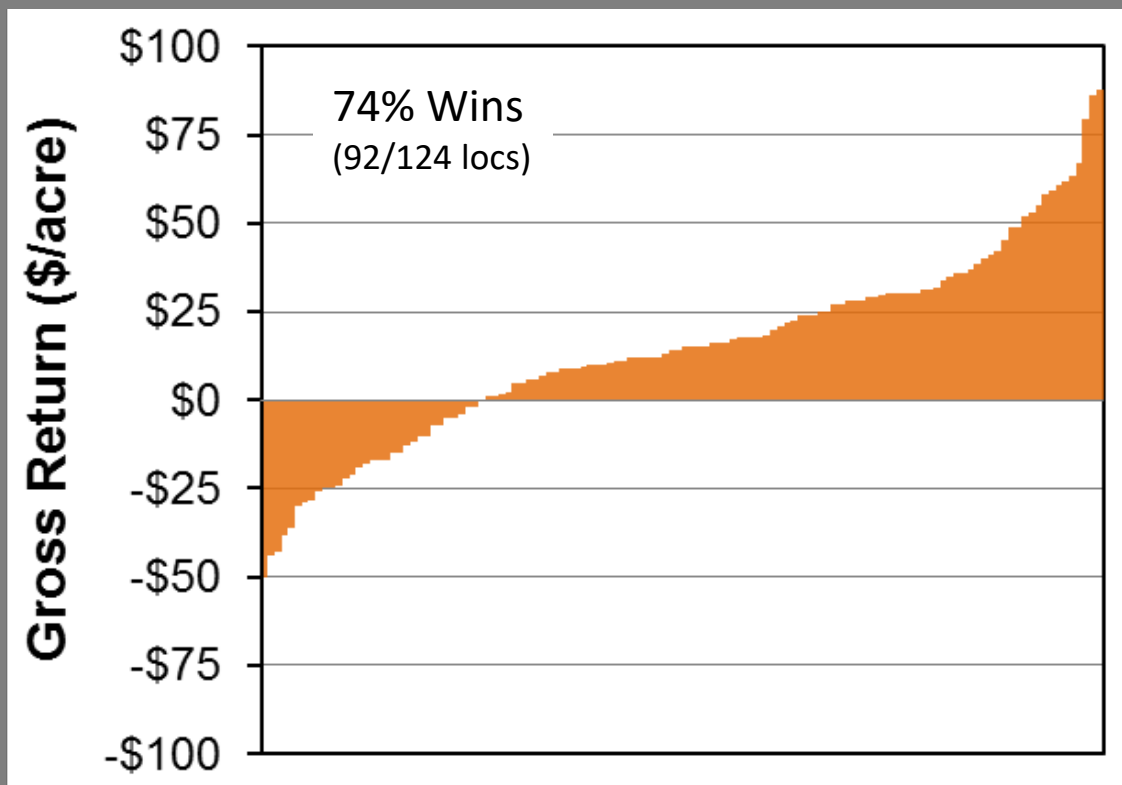
"Then a MIRACLE occurs"

"I think you should be more explicit here in step two."



# 2015 Results: Win Ratio

*Encirca<sup>SM</sup> improved return on N fertilizer investment in 74 % of trials*

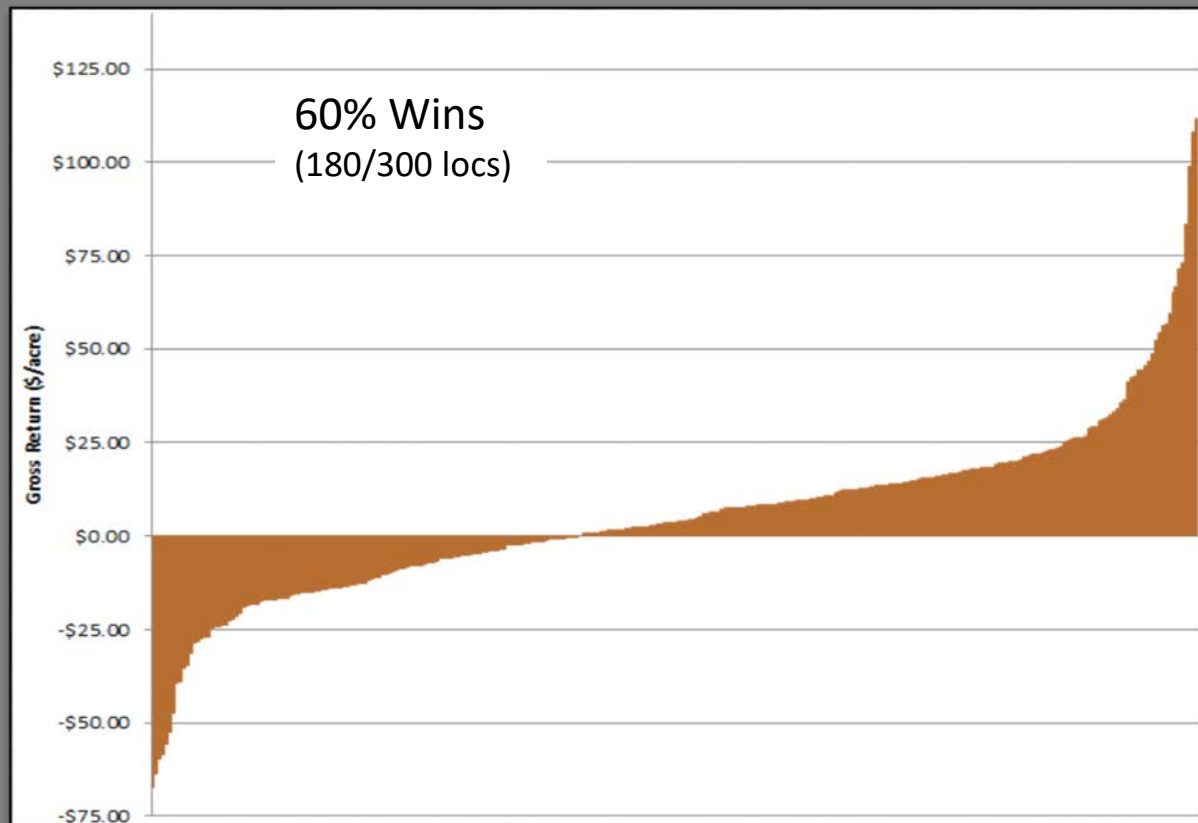


Wet Year

$$\text{Return on N} = \frac{[(\text{Encirca yield} \times \text{price}) - (\text{Encirca N rate} \times \text{price})] - [(\text{Grower yield} \times \text{price}) - (\text{Grower N rate} \times \text{price})]}{(\text{Encirca N rate} - \text{Grower N rate})}$$

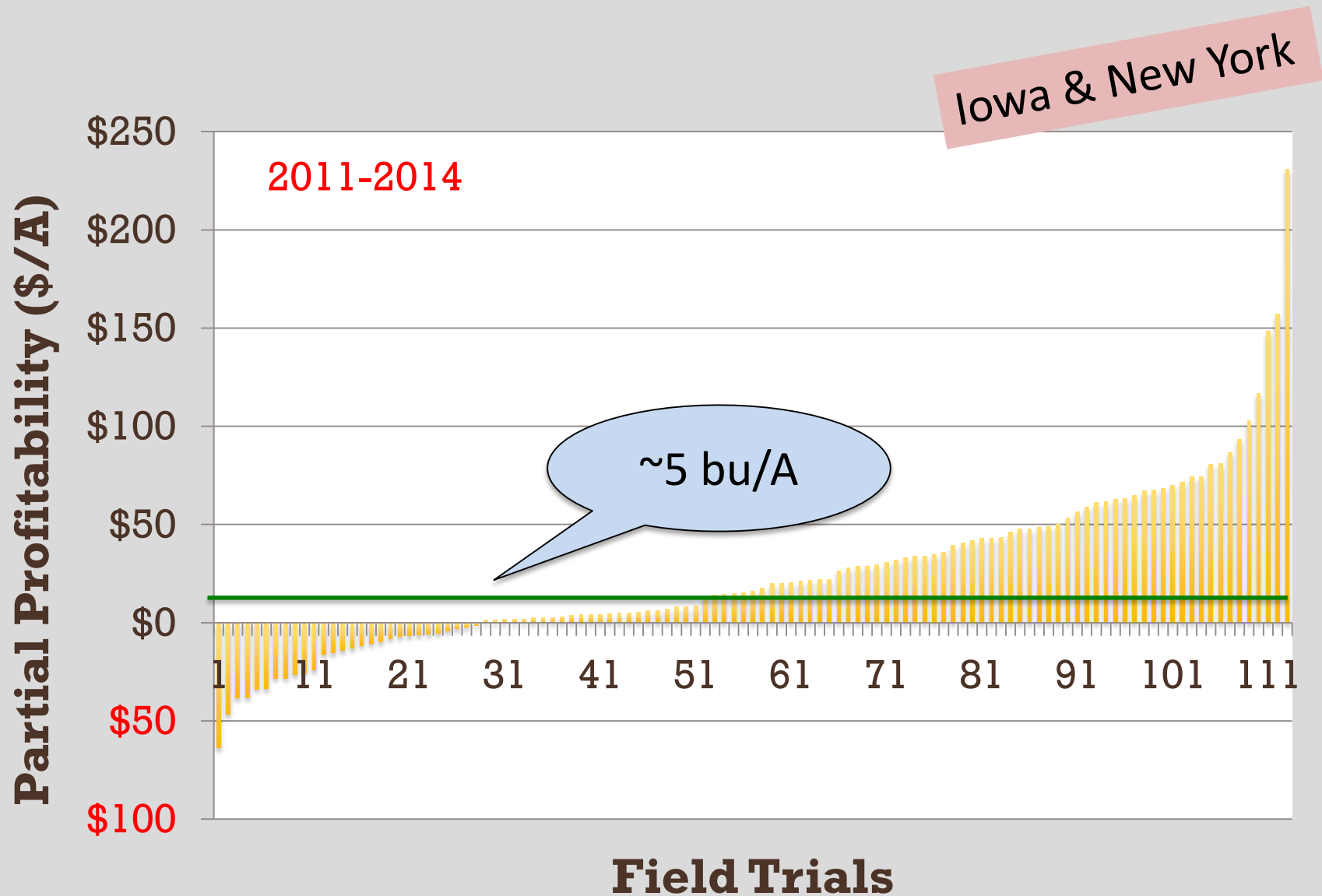
# 2016 Results: Win Ratio

*Encirca<sup>SM</sup> improved return on N fertilizer investment in 60 % of trials*



$$\begin{aligned} \text{Return on N} = & [( \text{Encirca yield} \times \text{price} ) - ( \text{Encirca N rate} \times \text{price} )] - \\ & [( \text{Grower yield} \times \text{price} ) - ( \text{Grower N rate} \times \text{price} )] \end{aligned}$$

# Adapt – N . . . Partial Profitability



## Previous Crop

Programs that consider the previous crop in terms of legume credits also credit for manure and other non-fertilizer sources of nutrients.

## Residual N

**Preplant** soil sampling (mostly field level, but some spatial)

- Conventional extraction with wet chemistry analysis
- **Ion exchange** extraction with wet chemistry analysis

**In-season** soil sampling for side-dress N recommendation

- Conventional extraction with wet chemistry analysis
- Rapid “in-field” procedure for extraction of nitrate in moist soil with **nitrate electrode** analysis



# Plant Root Simulator

## Anion PRS Probe

adsorbs:  
 $\text{NO}_3^-$ ,  $\text{H}_2\text{PO}_4^-$ ,  
 $\text{SO}_4^{2-}$ , micros, etc.

Anion Resin Qua-  
 ternary  $\text{R-NH}_4^+$



## Cation PRS Probe

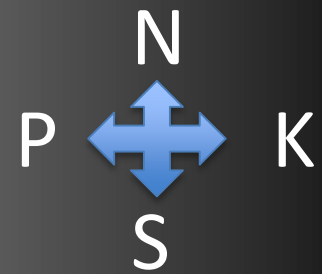
adsorbs:  
 $\text{NH}_4^+$ ,  $\text{K}^+$ ,  $\text{Ca}^{2+}$ ,  
 $\text{Mg}^{2+}$ , etc.

Cation Resin sul-  
 fonic acid  $\text{R-SO}_3^-$



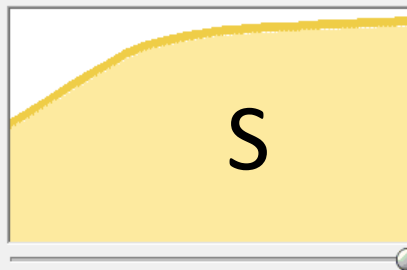
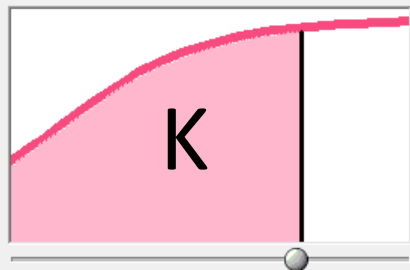
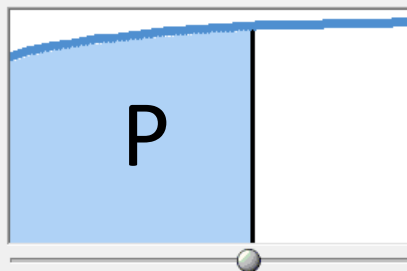
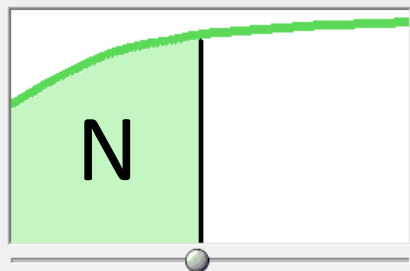
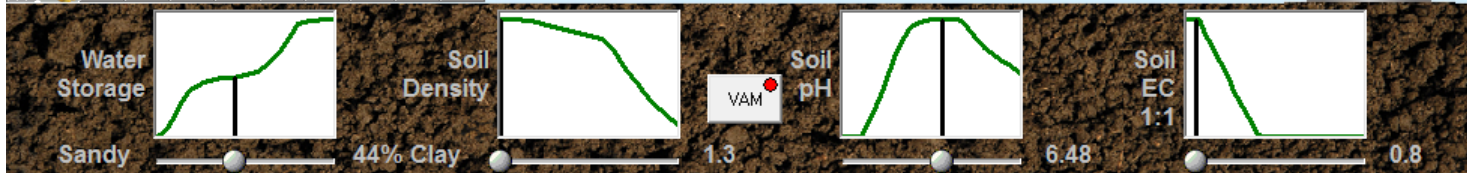
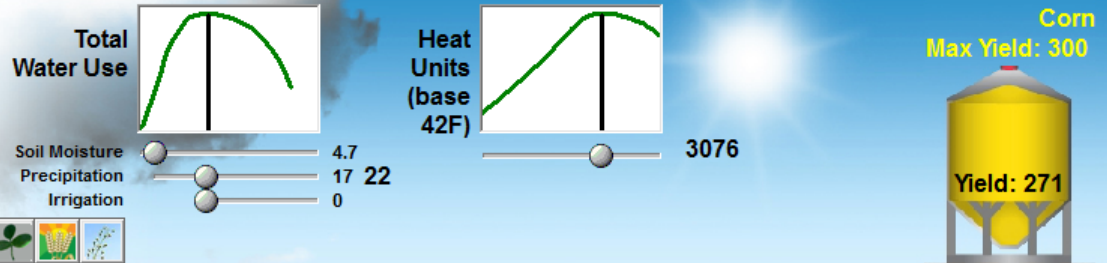


# Producer Interactive Software



PRS Cropcaster® 2.9.2016.7 (PAC:800) C:\Software\PRS Cropcaster800\prs\midwestdemo.prs

File Settings Download Optimize About Billing



DAVIS CORE 4 AL 09-09-09 W9

N	165.8	480.0	146.6
P <sub>2</sub> O <sub>5</sub>	56.0	136.8	48.5
K <sub>2</sub> O	62.1	366.0	218.2
S	12.6	42.0	29.4
Ca	1348.1	51.8	
Mg	210.0	38.1	
Cu	1.11	0.45	
Zn	3.63	3.00	
Mn	20.68	0.30	
Fe	51.15	1.20	
B	1.26	0.54	

**WESTERN AG**

Field Map



Summary

## Economics

Gross Income

\$/bushel	\$/acre
\$2.70	\$730.67

Other Expenses

\$290.00

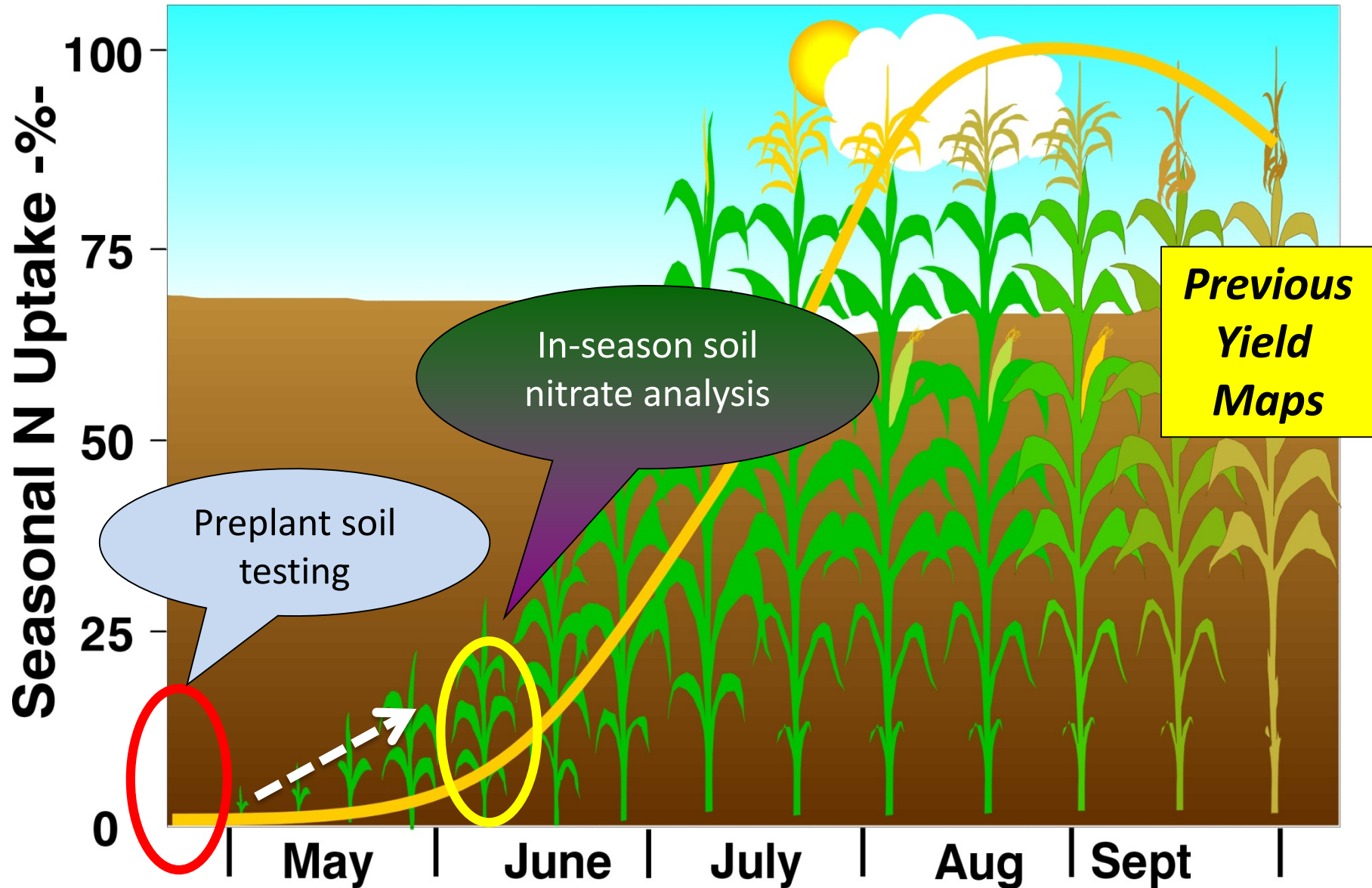
Fertilizer Cost

	\$/lb	\$/acre
N	\$0.50	\$73.30
P	\$0.53	\$25.71
K	\$0.43	\$93.83
S	\$0.32	\$9.41
<b>Total:</b>		<b>\$202.25</b>

Quick Summary

Net \$/acre:	\$238.42
Break Even \$/b	\$1.82

# Where Does *Soil Testing* Fit ?



# Yield 360 Center - Rapid-Nitrate Test



Moist soil sample  
Add distilled water  
Mix well  
Nitrate electrode analysis



“ You can’t work on a solution until a problem has been identified ”

## Early Detection and Analysis



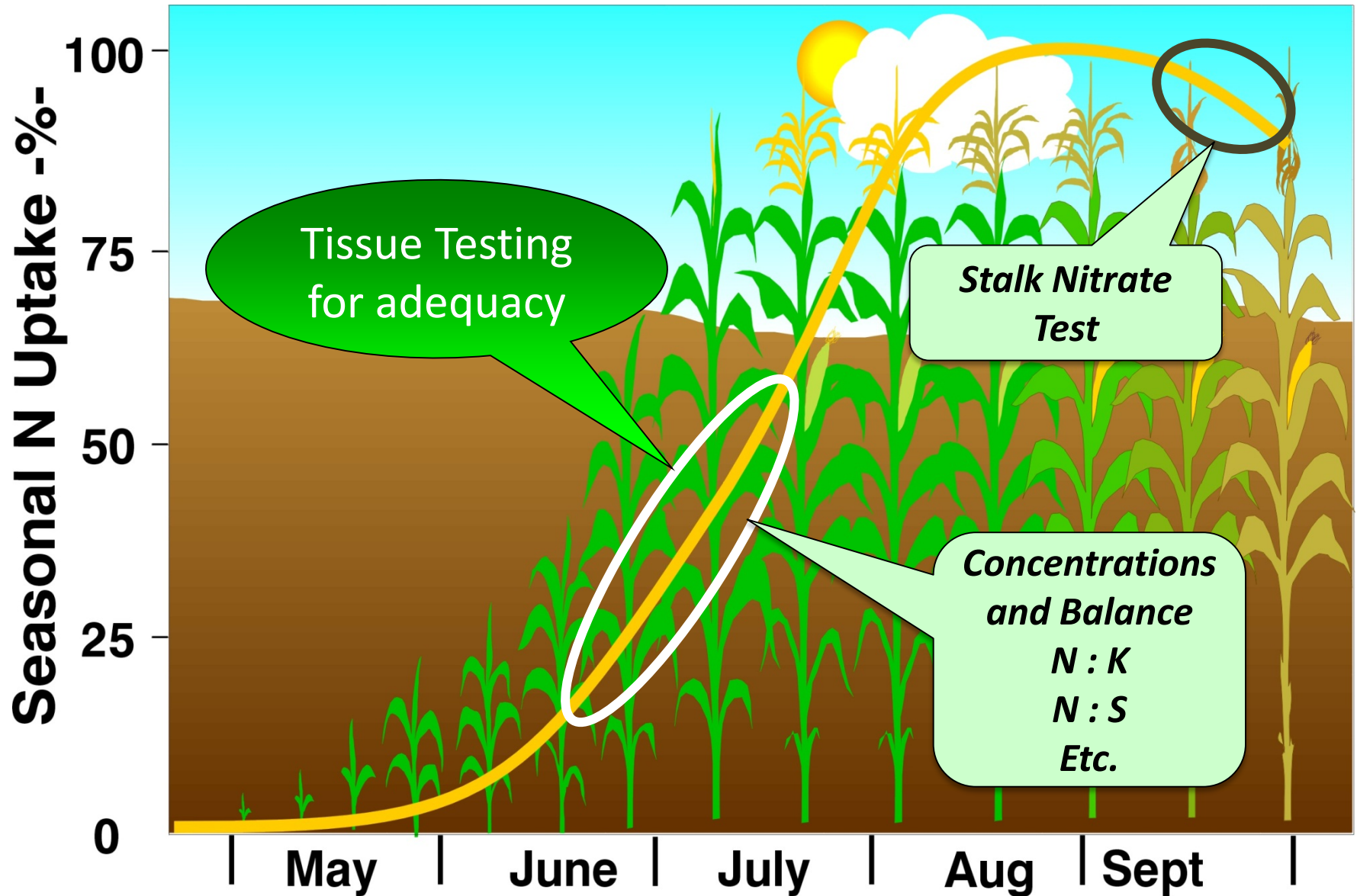
Only a few tools use **tissue testing**

- In-season nutrients
- Stalk nitrate test

Some N management packages offer a **remote sensing option**

Independent **remote sensing services** are available

# Where Does *Tissue Testing* Fit ?



# Remote Sensing

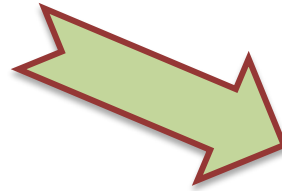
Satellite

3 or 4 – band aircraft

Drones ? ? ?

Crop canopy sensors

Evolving  
Technology



## ***Indices***

- NDVI
- NDRE
- Thermal
- others

***“ A picture is worth 1000 words ! “***

or **MORE**

*Photosynthesis*  
*Chlorophyll*

*Biomass*

*Assumes  
nutrients and  
water are  
adequate*



Productivity (yield) is proportional to :

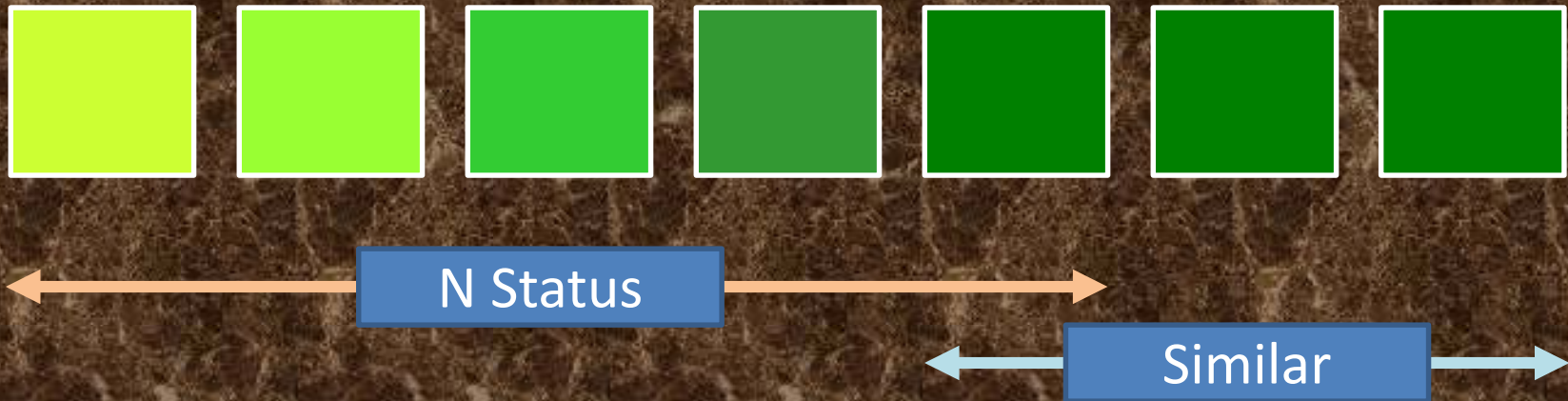
*Chlorophyll Content* **X** *Incoming Radiation*



Imagery and crop sensor values are indicative of :

*“living biomass” and “chlorophyll content”*

***Treatments / N-rates***



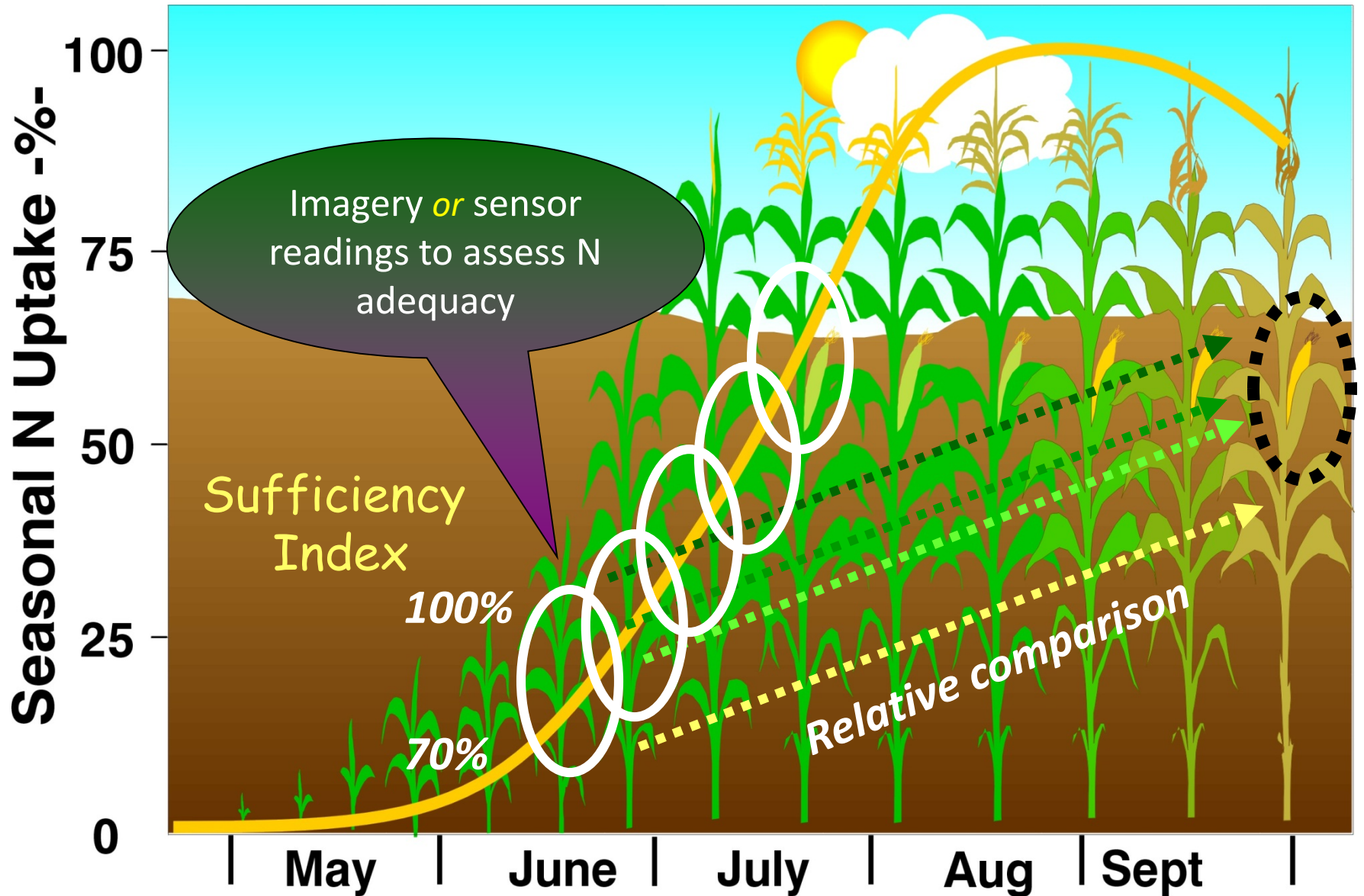
***Sensors and images can not quantify excess N***

***AND***

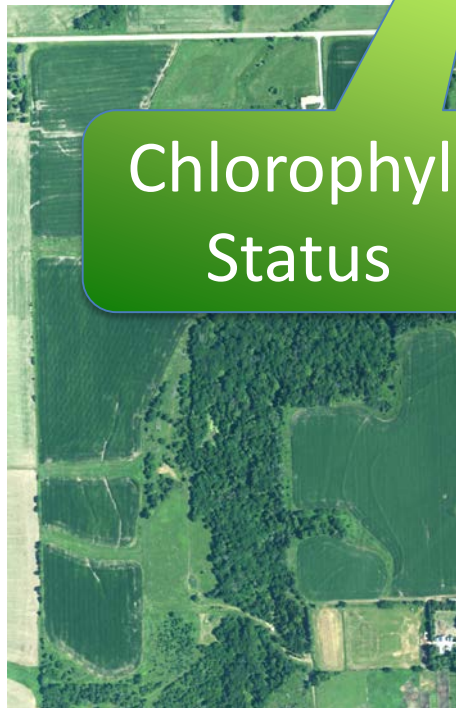
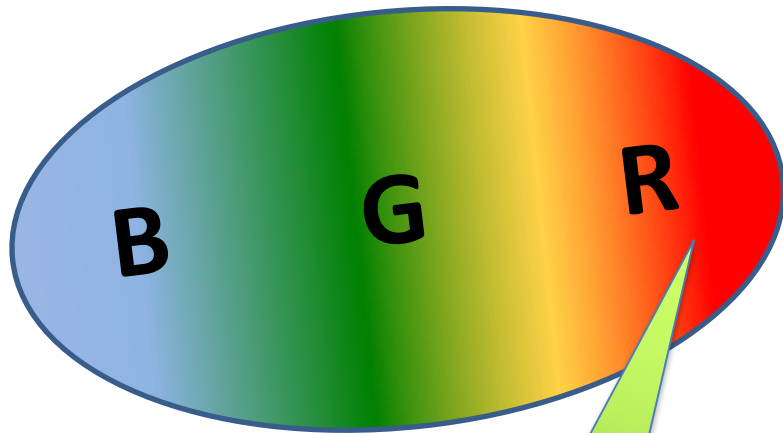
***Soil background reduces sensitivity***



# Where Does Remote Sensing Fit ?



# Remote Sensing



Chlorophyll  
Status



Living  
Vegetation



# John Niemeyer Field *(July 27, 2015)*

*Color (R G B)*



*Color Infrared*





# John Niemeyer Field *(July 27, 2015)*



***Color Infrared***



***Stretched Color Infrared  
over Color Image***



***NDVI***





# John Niemeyer Field *(July 27, 2015)*



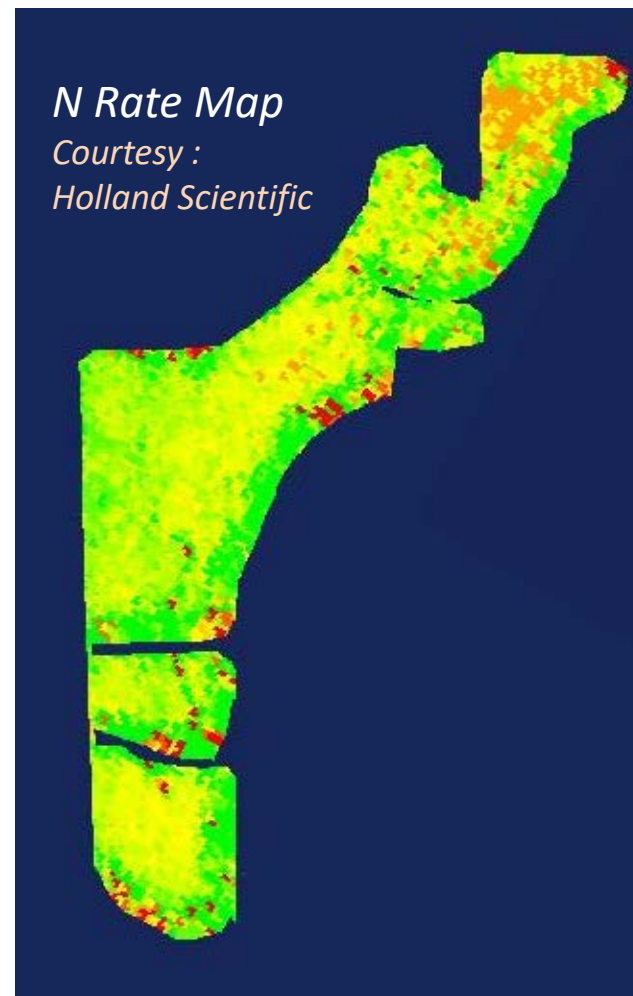
**NDVI**



Management  
Zones



***"Real-Time"***  
Algorithm



**Variable N Rate**



*NDVI map*

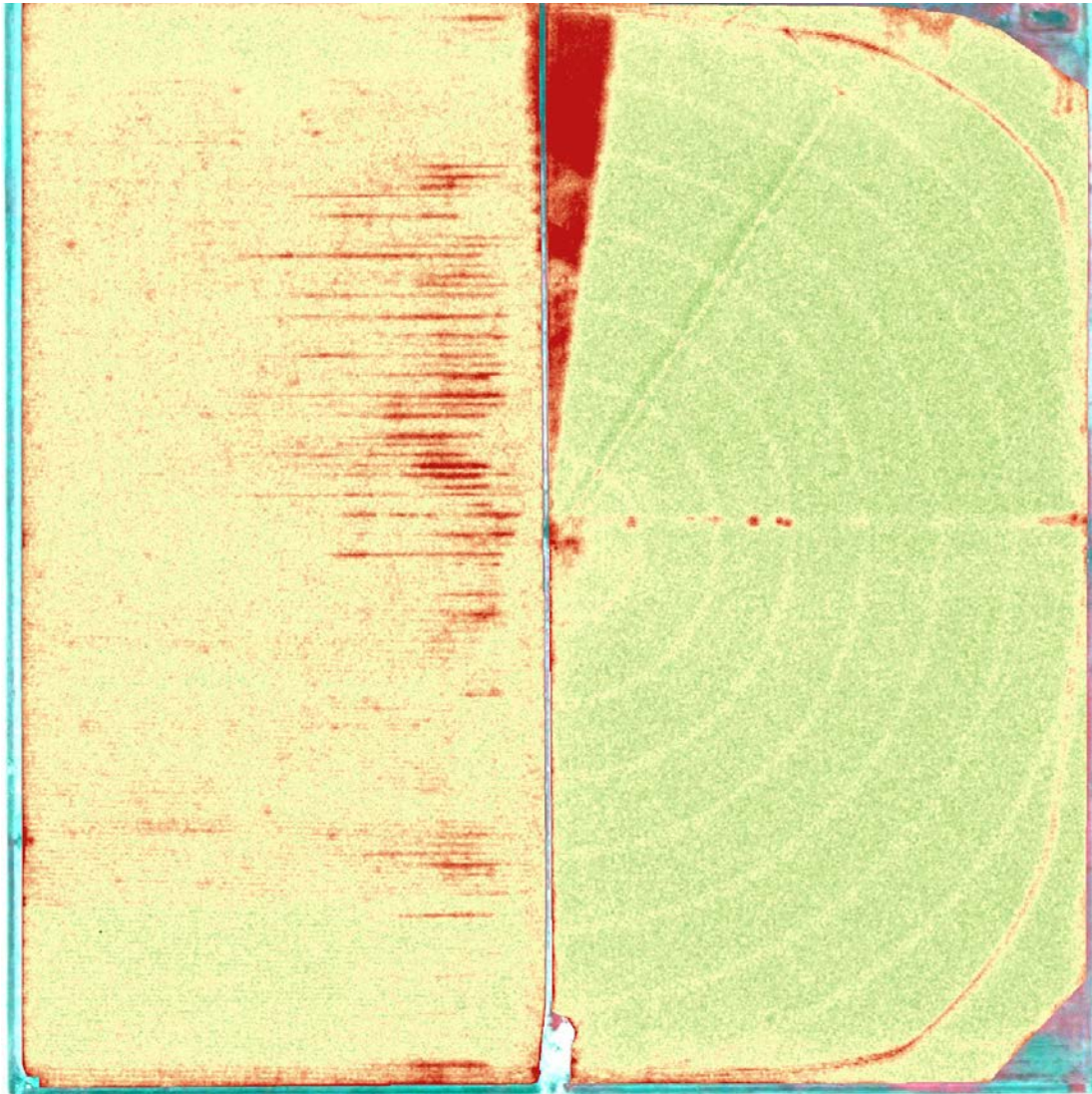


Row Direction ?

*Tell-Tale* - - - - -  
Cultural Practices ?



# Irrigated Corn - 2012



Furrow

Pivot

Color IR Image



NDVI Map

Grain-fill (R2)



Best



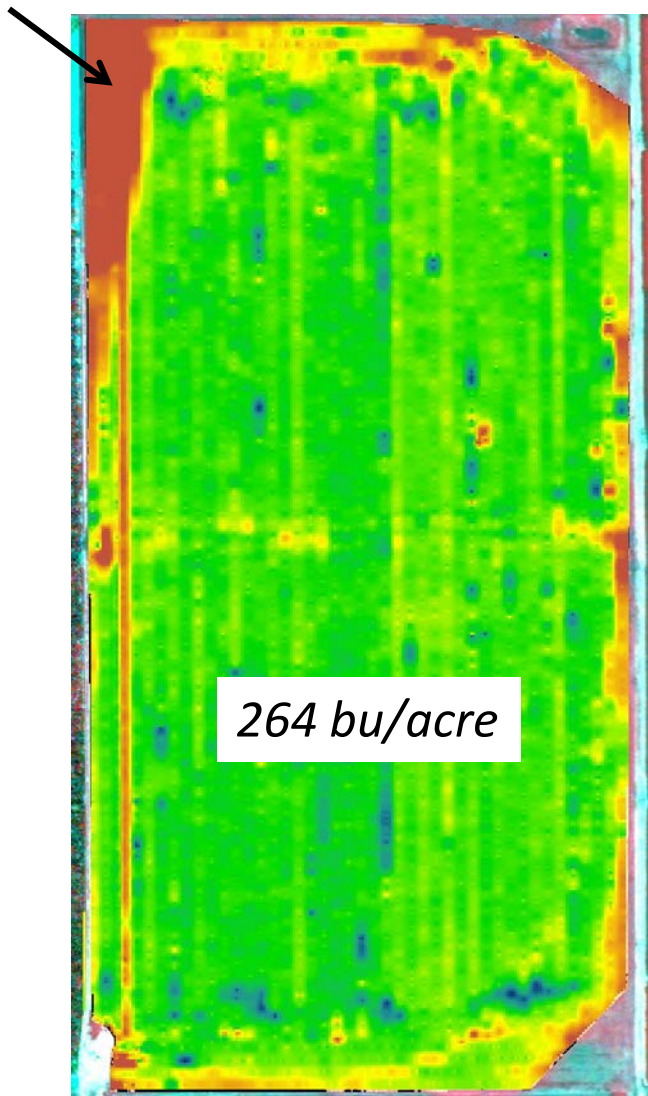
Average



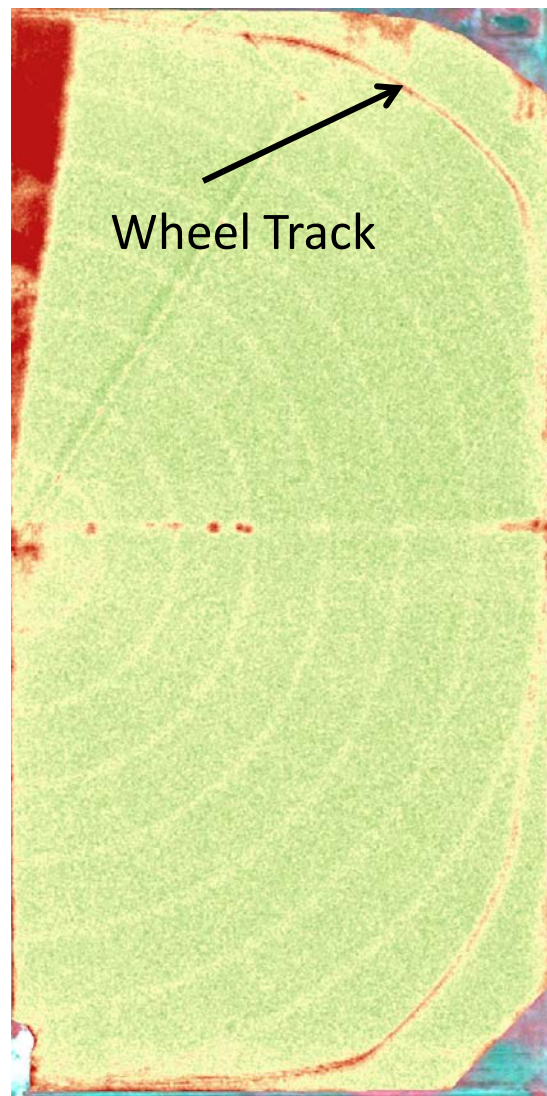
Worst

# Irrigated Corn - 2012

110 bu/acre



Yield Map



NDVI Map

Color IR Image



NDVI Map

Grain-fill (R2)



Best



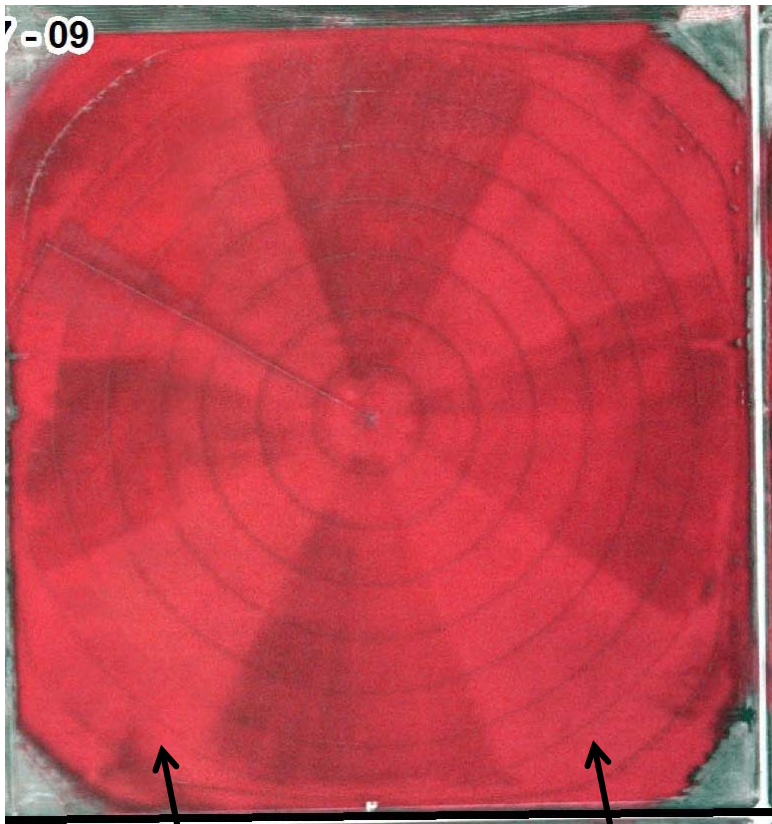
Average



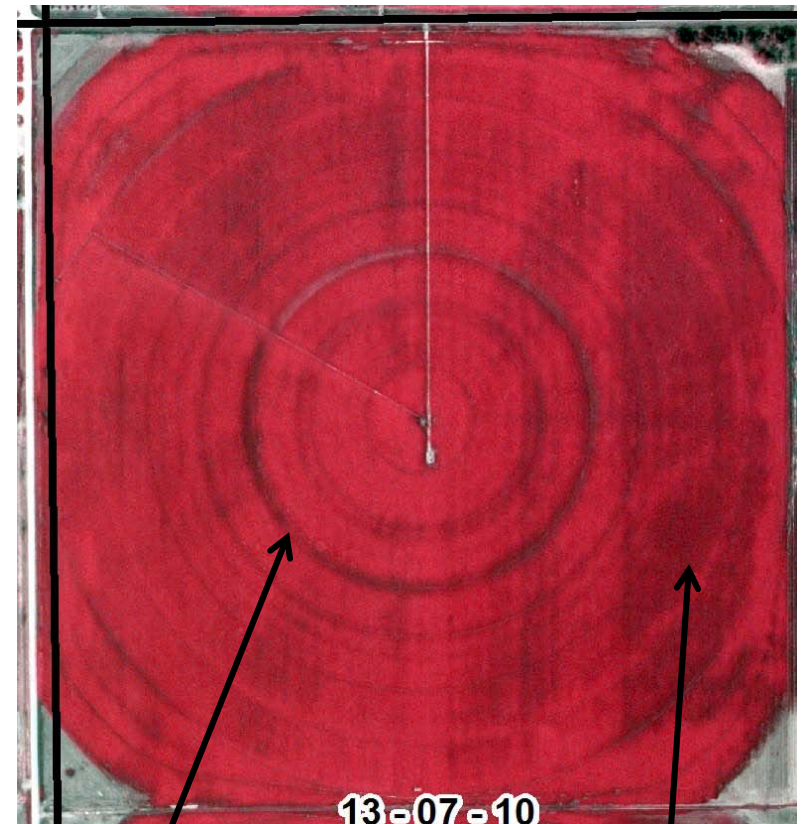
Worst



## Color IR Image (Corn 2012)



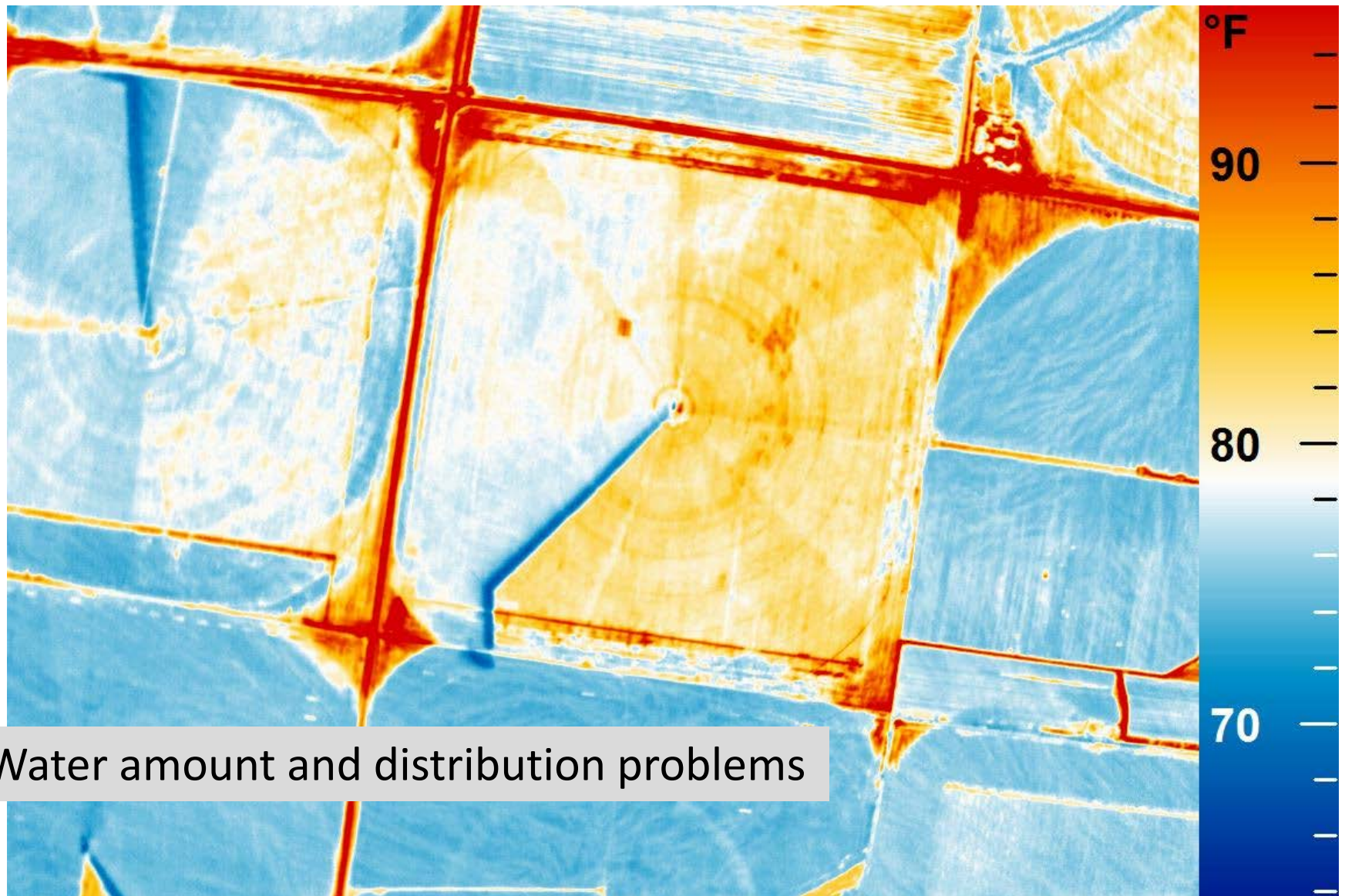
Low water application rate in corners when swing-span is extended



Nozzle problem near pivot track

Cultural practice difference (hybrid, previous crop, ?)

# Thermal Infrared *(canopy temperature)*



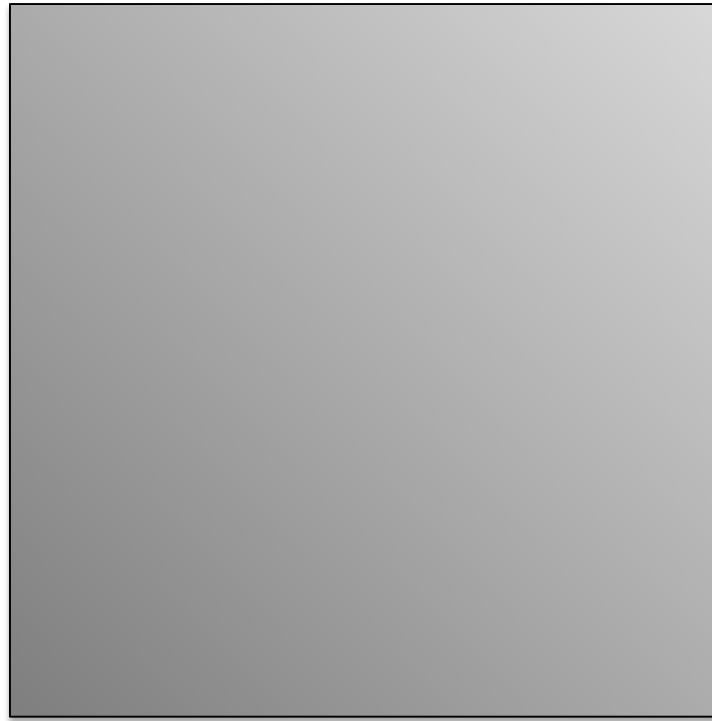
## *Field Strip*

12 rows @ 30"

-- 30 ft --

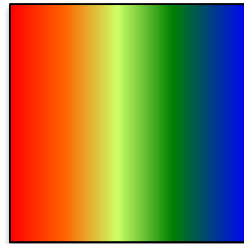


Need 4 to 5  
pixels (cells)  
within the  
width of the  
target being  
managed



15 meter (~50 ft)

**LANDSAT 8**  
*"free"*



5 meter (~15 ft)



2 meter



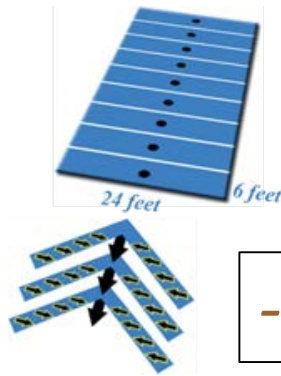
1 meter

**Spatial Resolution**



# Problems with Spatial Resolution

- Yield maps



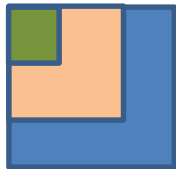
*Width of combine head*  
*Distance per second*

**Cell  
Size**

~250 cells/ac (12 rows @ 4 mph and 1 Hz logging)

- - *Wedge-shaped cells* - -

- Imagery



***Inches to many feet***

~1.6 million pixels/ac @ 2 in  
43,560 pixels/ac @ 1 ft  
10,890 pixels/ac @ 2 ft  
4,840 pixels/ac @ 3 ft  
1,210 pixels/ac @ 6 ft  
194 pixels/ac @ 15 ft

***Cell and pixel  
shapes are  
different***

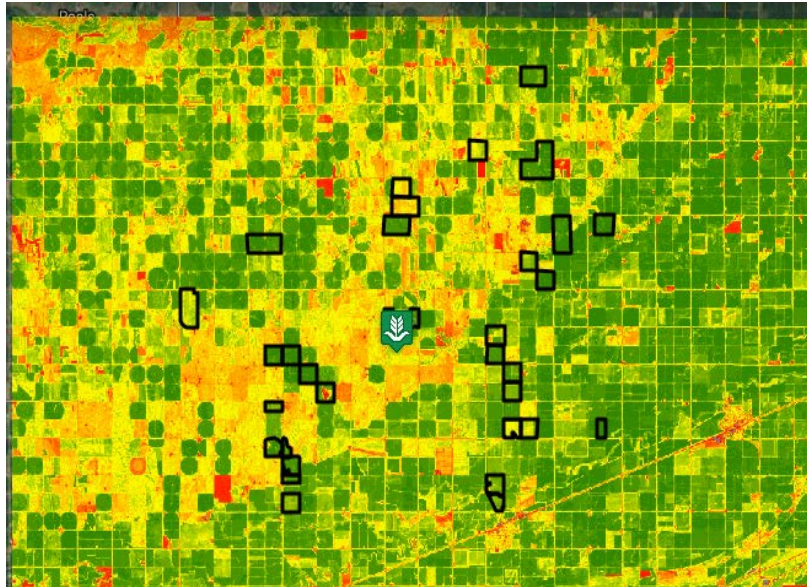
***Re-sampling***



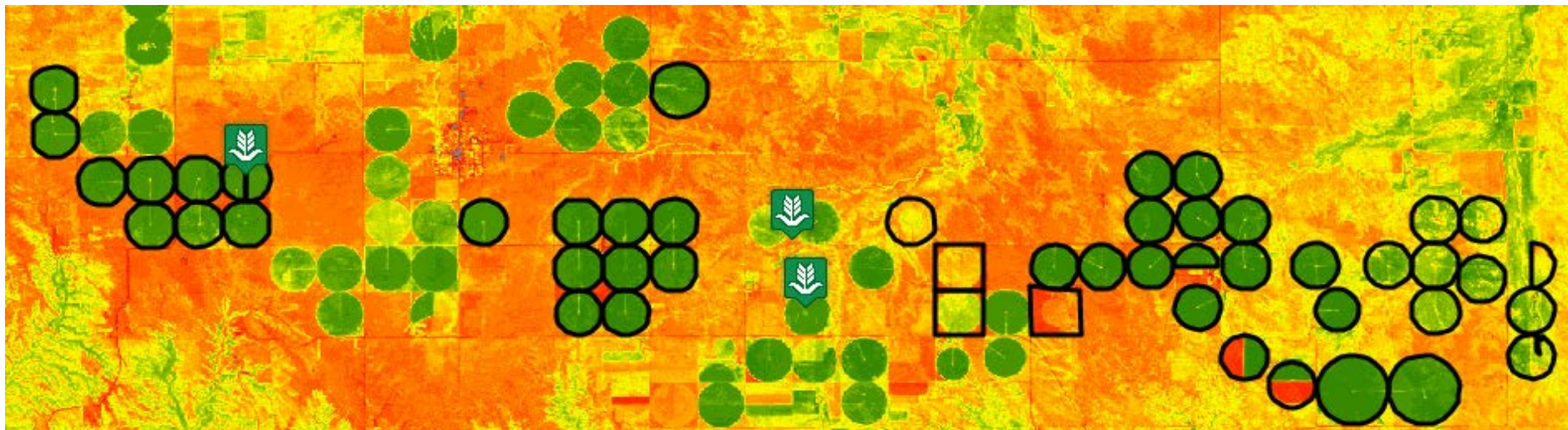
# Imagery from Farmshots

2016

South  
Farm



North Farm

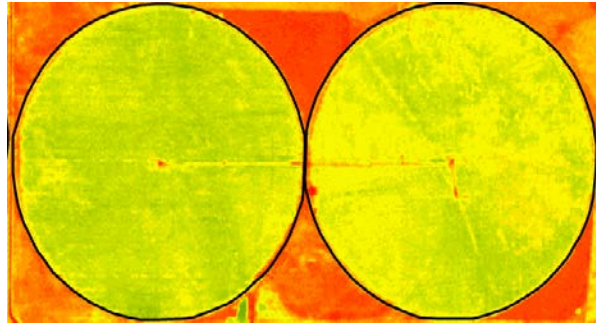


# Imagery Time Series

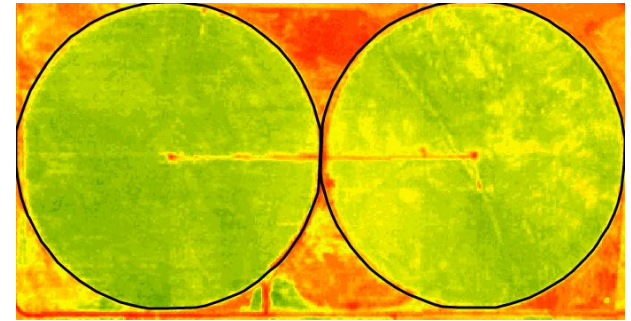
Bare Soil



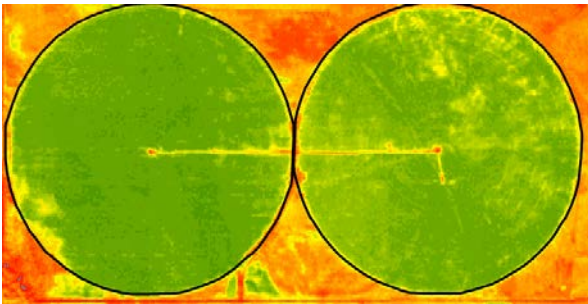
NDVI – June 19



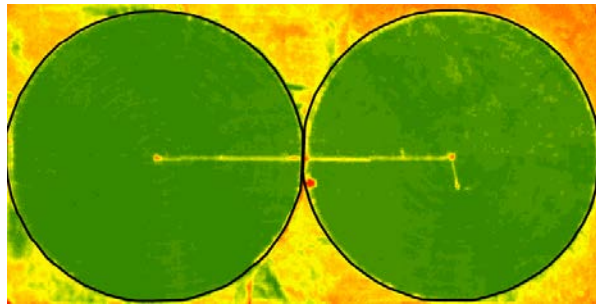
NDVI – June 23



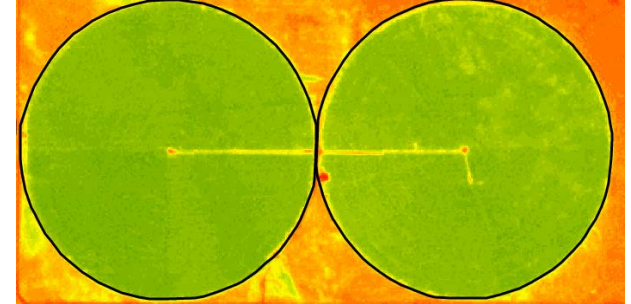
NDVI – June 28



NDVI – July 12



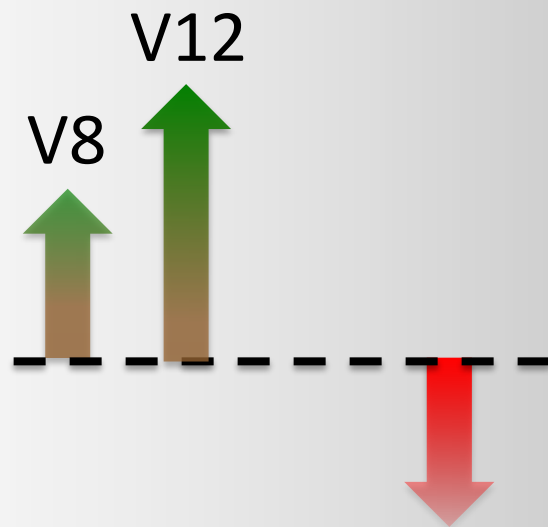
Red Edge – July 12



Source : Farmshots



# NDVI



*Bare Soil Reference*

V8 ..... R3

$$= \frac{\text{NIR} - \text{Red}}{\text{NIR} + \text{Red}}$$

**NDVI**

Bare soil	28%	18%	.22
V8	44%	6%	.76
V12	55%	6%	.80



# Drone-Based Imagery

Resolution Over-Kill



2" spatial resolution is common

1.6 million pixels / A

256 million pixels / 160 A

Yield map has ~40,000 cells / 160 A



# Vignetting

Means : “light fall-off”

Effect : gradual darkening



*Some*



*More*

Are you planning to use a drone to view your field ?

Are you paying for someone to image your field ?

Check out the following web site :

[agribotix.com/blog/2015/12/12/vignetting-effects-illustrated/](http://agribotix.com/blog/2015/12/12/vignetting-effects-illustrated/)

### **Examples :**

- “time of day” images
- over-sampling
- vignetting
- cloud cover

# *Information* and *Technology Transfer*

Specially  
Trained  
Agents

Demonstrations  
Field Days  
Conferences  
Dealers

Web Sites  
Advertising

Encirca  
FieldView  
Western Ag  
Farmers Edge  
ServiTech  
Crop Quest  
Independents

Winfield  
FieldView  
Adapt-N  
Beck's Seed  
Yield 360

SATSHOT  
Farmshots  
FarmLogs  
Mavrx  
TerrAvion  
GeoVantage  
senseFly  
Senera  
FarmLens

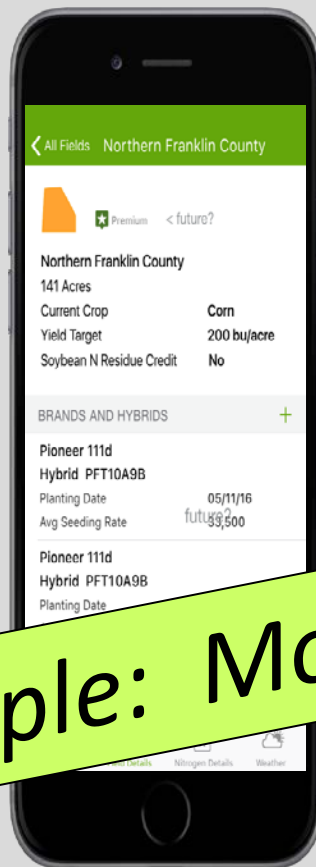
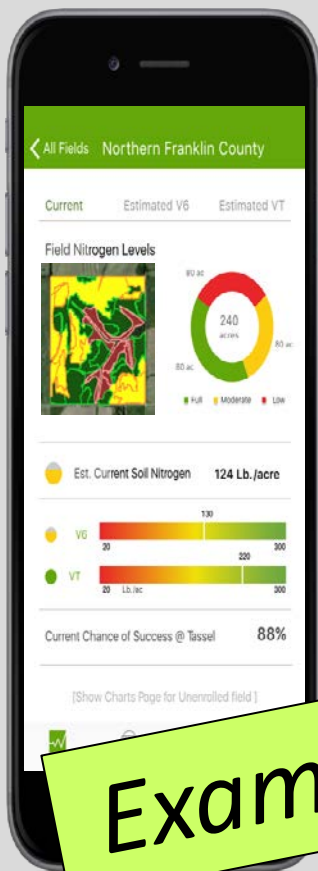
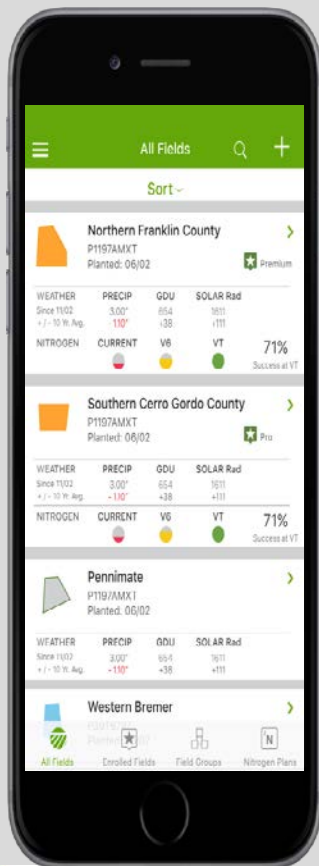
# Encirca<sup>SM</sup> Nitrogen Service



NEW PRO LEVEL!

- Real time nitrogen monitoring at your fingertips
- Create nitrogen plan simulations customized for each field
- Convenient mobile app to access nitrogen, weather and product planting

Example: Mobile App





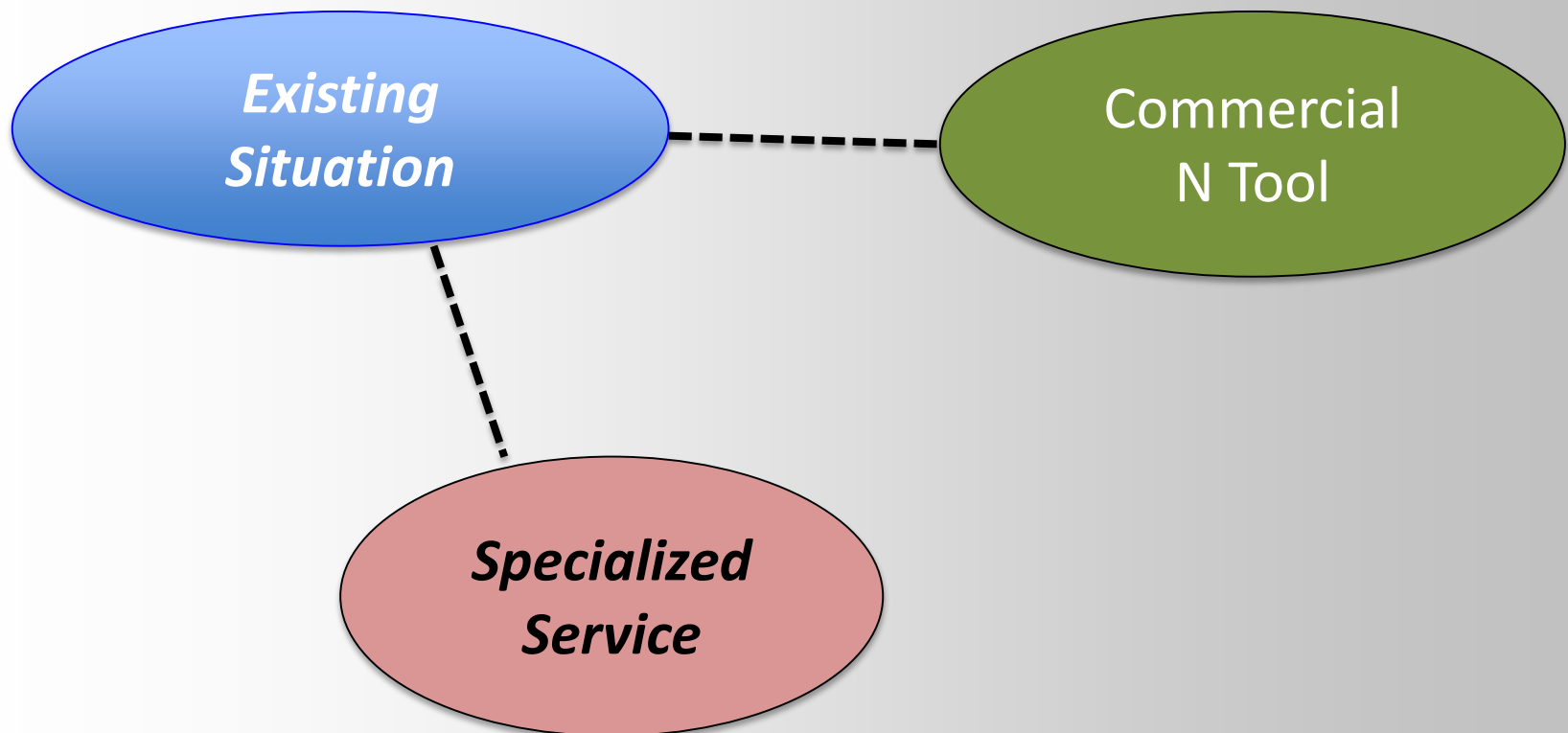
# Cab Display (FieldView)



# Challenge :

Add enough value to pay for N management tools and services :

*Which ones ?*



# Thank You

Jim Schepers

402-310-6150

[james.schepers@gmail.com](mailto:james.schepers@gmail.com)