

# Proceedings from the 6<sup>th</sup> Annual Nutrient Management Conference

**6th Annual  
NITROGEN:  
MINNESOTA'S GRAND  
CHALLENGE & COMPELLING  
OPPORTUNITY CONFERENCE**



**Tuesday,  
February 18, 2020**

**Arrowwood Conference Center  
Alexandria, MN**

 UNIVERSITY OF MINNESOTA | EXTENSION

**6TH ANNUAL  
NITROGEN: MINNESOTA'S GRAND CHALLENGE  
& COMPELLING OPPORTUNITY CONFERENCE**

**Sessions 9:00 a.m.-3:25 p.m.**

**■ GENERAL SESSION**

8:30 a.m.	<i>Registration</i>	
9:00 a.m.	<i>Welcome</i> Tom Rothman	University of Minnesota
9:05 a.m.	<i>Lessons Learned in 2019, Opportunities for 2020</i> Angie Peltier Chryseis Modderman Brad Carlson	University of Minnesota University of Minnesota University of Minnesota
9:55 a.m.	<i>Importance of Urban and Non-urban Nutrient Reductions</i> Dana Vanderbosch	Minnesota Pollution Control Agency
10:30 a.m.	<i>Break</i>	
10:45 a.m.	<i>Modeling the Cost-effectiveness of Practices to Reduce Watershed Nutrient Loads</i> Bill Lazarus	University of Minnesota
11:45	<i>Lunch</i>	

**■ BREAKOUT SESSION #1**

12:45 p.m.	<i>Evaluating N Stabilizers</i> R. Jay Goos	North Dakota State University
1:25 p.m.	<i>Recent findings in N Management Research</i> Brad Carlson	University of Minnesota
2:05 p.m.	<i>Irrigation and Nitrogen Management for Profitable Corn Production and Groundwater Quality Protection</i> Vasu Sharma	University of Minnesota
2:45 p.m.	<i>Where Do U of M Recs Come From? N Calculator Updates</i> Dan Kaiser	University of Minnesota

**■ BREAKOUT SESSION #2**

12:45 p.m.	<i>Minnesota's Nutrient Reduction Strategy- Progress Toward Milestone Goals</i> Glenn Skuta	Minnesota Pollution Control Agency
1:25p.m.	<i>Minnesota's Groundwater Protection Rule Update</i> Larry Gunderson	Minnesota Department of Agriculture
2:05p.m.	<i>Cover Crops, N Additions, and Soil Health</i> Anna Cates	University of Minnesota
2:45 p.m.	<i>Urea and Urea Additives</i> Karina Fabrizio	University of Minnesota
3:25 p.m.	<i>Adjourn</i>	

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Research & Education Council














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# Where do U of M Recs come from? - N calculator updates

**DANIEL KAISER – SOIL FERTILITY  
SPECIALIST**

**BRAD CARLSON – EXTENSION EDUCATOR**

# RATE: THE DILEMMA

- Very difficult to know the correct rate until after the growing season
- Virtually impossible to see how much is being applied
- Rate can mask other bad practices
- Long-standing “anti-UofM rates” message
  - Yield based rates
- New technology



# WHAT'S GOING ON OUT THERE?

- 2012 NASS report
  - 71% of corn/soybeans in MN above 140 lb./A
  - 34% over 155 lb./A
  - 17% of corn/corn above 180 lb./A
- 2016,17, 18 Adult Farm Management Records (SE, SC, SW, WC MN)
- Fertilizer cost per acre (manure users excluded)
  - 20% most profitable farms - \$138, \$107, \$108
  - 20% least profitable farms - \$177, \$134, \$131
  - 28%, 25%, 21% difference
  - Seed 11%, 12%, 7%



# HISTORY LESSON – PRE-1974

- $1.2 \times \text{Yield} - (\text{sum of credits}) = \text{rate}$
- Replaced in 1974 in SC and SE
- Kept as an option until 1982





# ENTER YIELD GOAL (CHANGED TO EXPECTED YIELD IN 2000)

Table 20. Nitrogen recommendations for corn production for situations where the soil nitrate test is not used.

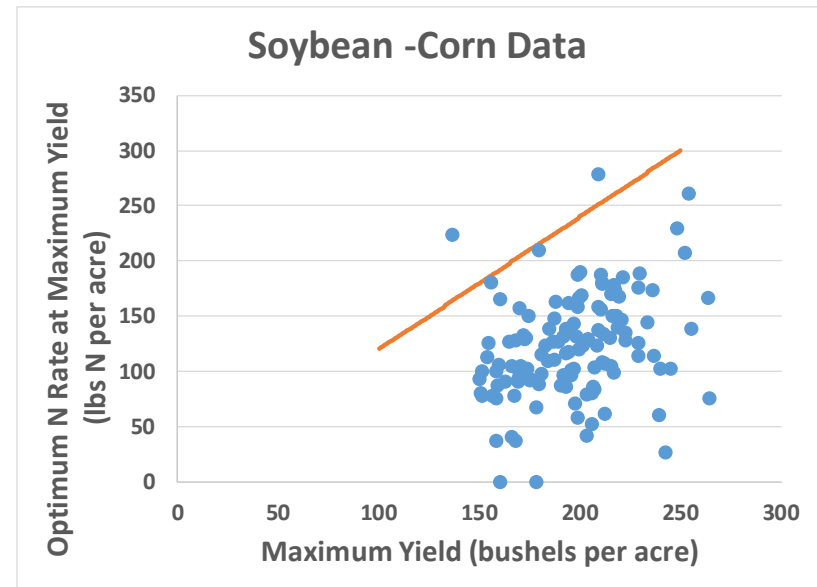
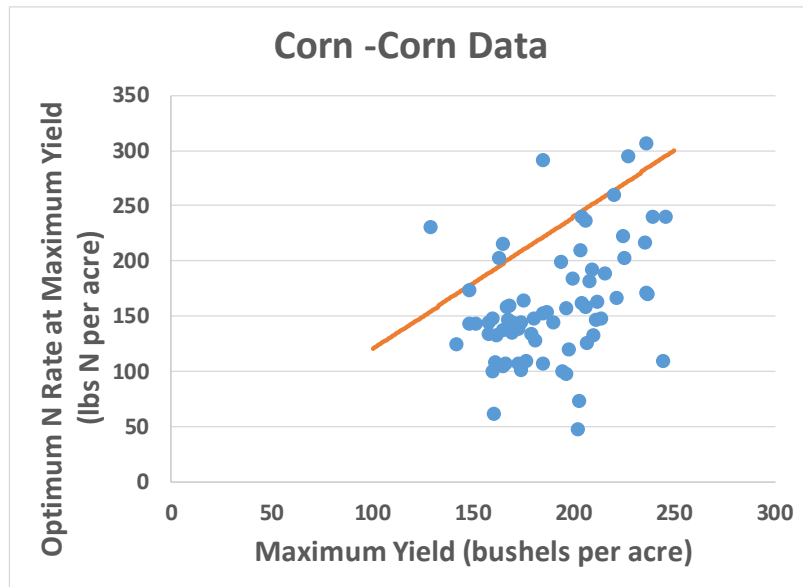
Crop Grown Last Year	Organic* Matter Level	Yield Goal (bu./acre)						
		70-90	91-110	111-130	131-150	151-170	171-190	191+
-----N to apply (lb./acre)-----								
alfalfa (4+ plants/ft <sup>2</sup> ), nonharvested sweet clover "	low	0	0	0	0	30	50	70
	medium and high	0	0	0	0	0	20	40
soybeans small grains,** alfalfa (1 or less plants/ft <sup>2</sup> ) "	low	20***	50***	80***	110	140	160	180
	medium and high	0	30	60	80	110	130	150
edible beans, field peas, harvested sweet clover "	low	40	70	100	130	160	180	200
	medium and high	20	50	80	100	130	150	170
Group 1 crops "	low	0	15	45	75	105	125	145
	medium and high	0	0	15	45	75	95	115
Group 2 crops "	low	60	90	120	150	180	200	220
	medium and high	40	70	100	120	150	170	190

# MAXIMUM RETURN TO NITROGEN (MRTN) – 2005 TO PRESENT

- Multi-State effort to give consistency in how recommendations are made
  - Recommendations made by state
- Incorporates economics
- Acknowledges changes in crop N use
  - No need for soybean N credit
- Can be easily updated with recent data



# MINNESOTA DOES NOT USE YIELD GOAL

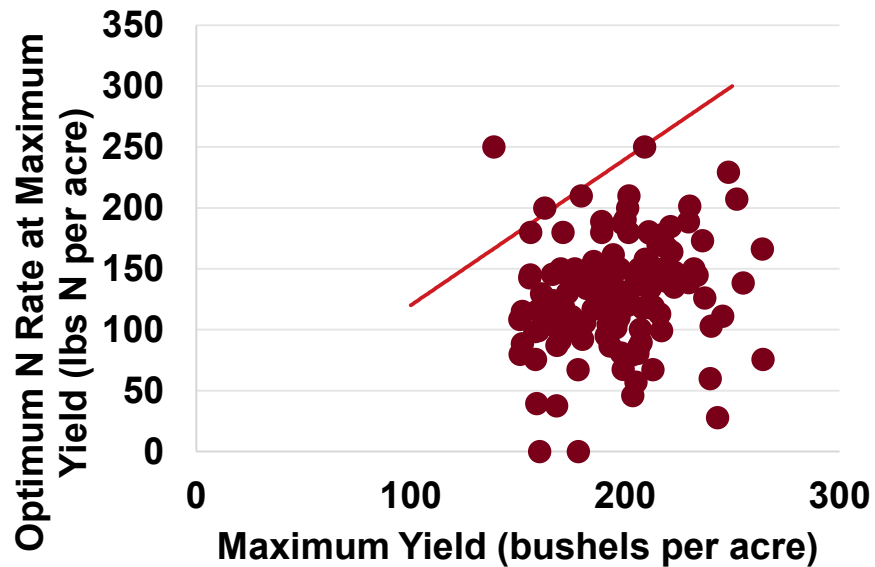


— N rate based on 1.2 X yield

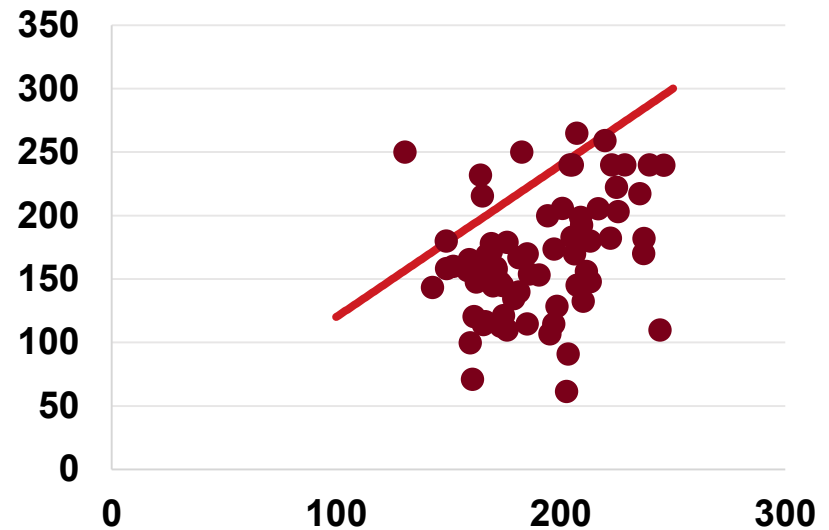


# YIELD GOAL BASIS DOESN'T WORK

## Soybean -Corn Data



## Corn -Corn Data



— N rate based on 1.2 X yield



# How to predict the optimum rate?

- Maximum Return to Nitrogen (MRTN)
  - University of Minnesota guidelines
  - Target the rate where the last \$ invested in N produces \$ increase in yield
- Yield goal (e.g. 1.2 lbs N/bu expected)
  - Doesn't work
- Modeling
  - Depends on good data



# Right Rate

## EONR - Economic Optimum Nitrogen Rate

- The actual optimum rate for a specific field and season
- Can be adjusted for price of N

You can't know the optimum rate at the time you need to make fertilizer decisions!



Input state, rotation here.

Input prices on input-results sheet, NOT here.

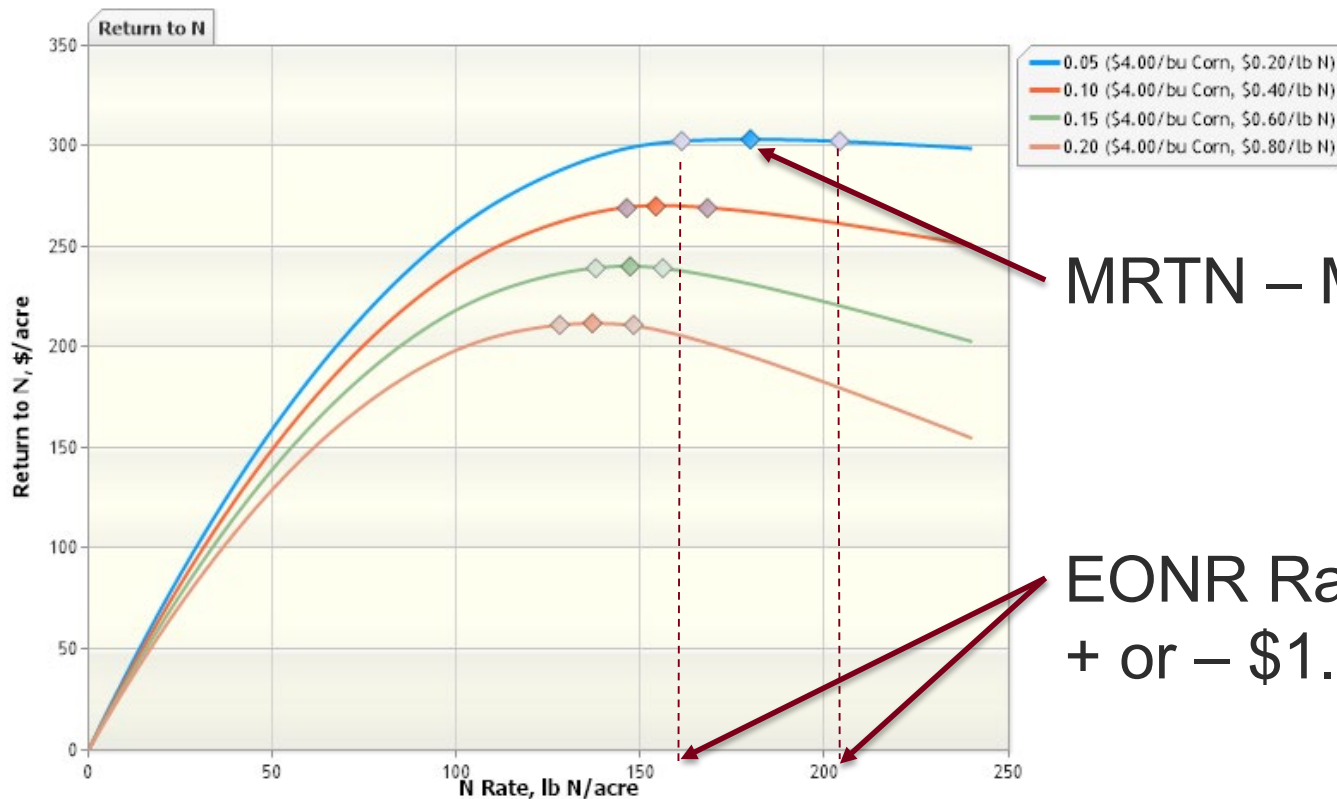
SC

N Cost: 0.40 \$/lb N  
 Corn Price: 4.00 \$/bu  
 Ratio: 0.100

## Example of Data in the Corn N rate Database

9		Sites	90-04	90-10	91-02	91-03	91-13	92-03	92-06	92-21	92-23	94-10	95-15	96-09	9
10		Max N Applied (lb N/acre)	150	150	150	150	180	180	150	120	120	120	120	120	
11		a	146.88	106.48	89.07	94.78	137.10	107.76	115.40	107.00	117.00	100.20	127.00	109.50	11
12		b	0.43488	1.15928	1.14452	0.85024	0.81170	0.80000	0.82600	0.67500	2.11360	0.63350	0.46670	1.31250	0.8
13		c	#####	#####	#####	#####	#####	#####	#####		#####			#####	###
14		Plateau N (lb N/acre)	100.7	150.0	145.6	142.7	125.7	145.5	88.4	75.6	39.4	80.0	91.1	100.0	1
15		Plateau Yield (bu/acre)	168.8	197.3	172.4	155.4	188.1	165.9	151.9	158.0	158.7	150.9	169.5	175.2	1
16															
17		Calculation													
18		Optimum N (lb N/acre)	77.5	143.5	132.9	125.9	110.2	127.3	77.7	75.6	37.6	80.0	91.1	92.4	1
19		Optimum Yield (bu/acre)	167.6	196.9	171.8	154.6	187.3	165.0	151.4	158.0	158.6	150.9	169.5	174.8	1
20	lb N/acre	Calculation													
21	0	N Rate (lb N/acre)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
22		Yield RTN (bu/acre)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
23		Yield RTN (\$/acre)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
24		N Cost (lb/acre)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
25		N Cost (\$/acre)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0
26		Net RTN (\$/acre)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0
27		Yield (bu/acre)	146.9	106.5	89.1	94.8	137.1	107.8	115.4	107.0	117.0	100.2	127.0	109.5	1
28															
29	1	N Rate (lb N/acre)	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	
30		Yield RTN (bu/acre)	0.4	1.2	1.1	0.8	0.8	0.8	0.8	0.7	2.1	0.6	0.5	1.3	
31		Yield RTN (\$/acre)	1.7	4.6	4.6	3.4	3.2	3.2	3.3	2.7	8.3	2.5	1.9	5.2	
32		N Cost (lb/acre)	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	
33		N Cost (\$/acre)	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0.40	0
34		Net RTN (\$/acre)	1.33	4.22	4.16	2.99	2.83	2.79	2.89	2.30	7.95	2.13	1.47	4.82	3
35		Yield (bu/acre)	147.3	107.6	90.2	95.6	137.9	108.6	116.2	107.7	119.1	100.8	127.5	110.8	1
36															
37	2	N Rate (lb N/acre)	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	
38		Yield RTN (bu/acre)	0.9	2.3	2.3	1.7	1.6	1.6	1.6	1.3	4.1	1.3	0.9	2.6	
39		Yield RTN (\$/acre)	3.4	9.2	9.1	6.8	6.4	6.4	6.5	5.4	16.5	5.1	3.7	10.4	
40		N Cost (lb/acre)	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	
41		N Cost (\$/acre)	0.80	0.80	0.80	0.80	0.80	0.80	0.80	0.80	0.80	0.80	0.80	0.80	0
42		Net RTN (\$/acre)	2.64	8.42	8.29	5.95	5.64	5.56	5.73	4.60	15.68	4.27	2.93	9.60	6
43		Yield (bu/acre)	147.7	108.8	91.3	96.5	138.7	109.3	117.0	108.4	121.1	101.5	127.9	112.1	1

# EONR – ECONOMIC OPTIMUM N RATE



MRTN – Maximum Profit

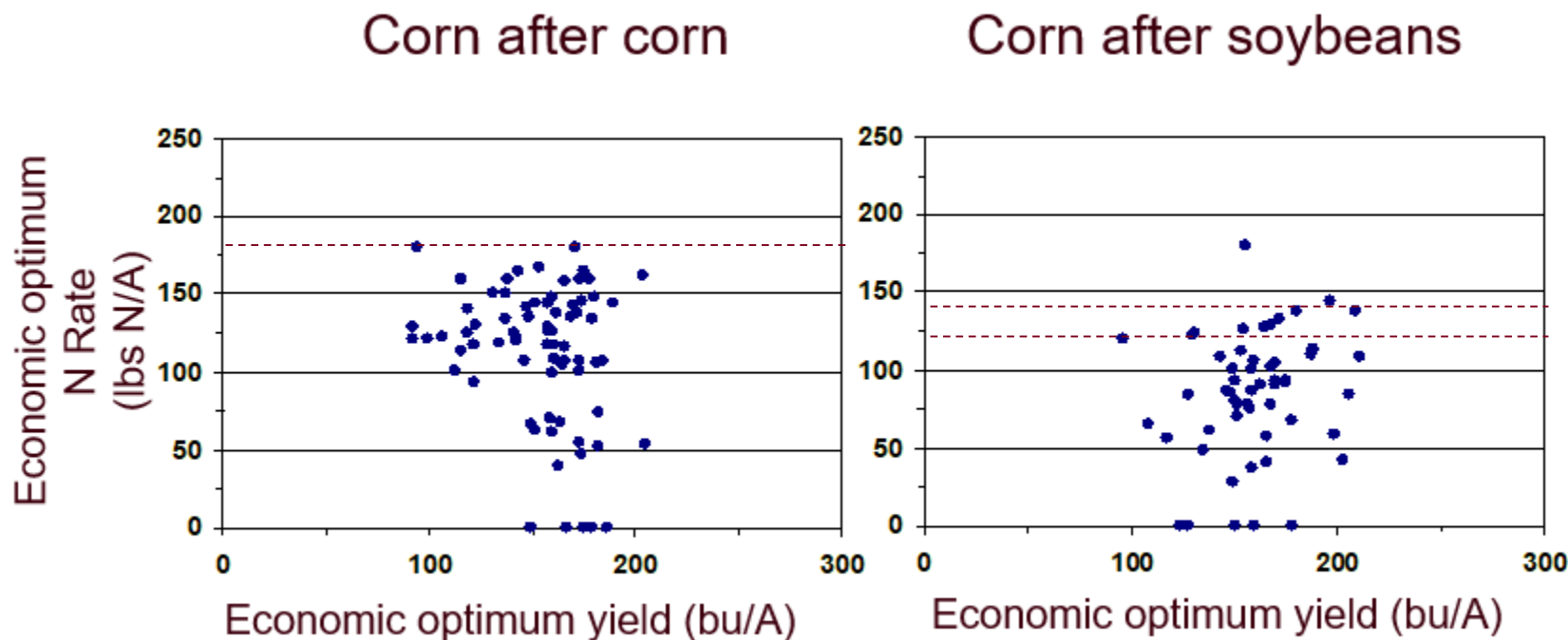
EONR Rate Window –  
+ or – \$1.00





# RISK MANAGEMENT

- How many years in 5?
- How many sites?



# TO BE CLEAR

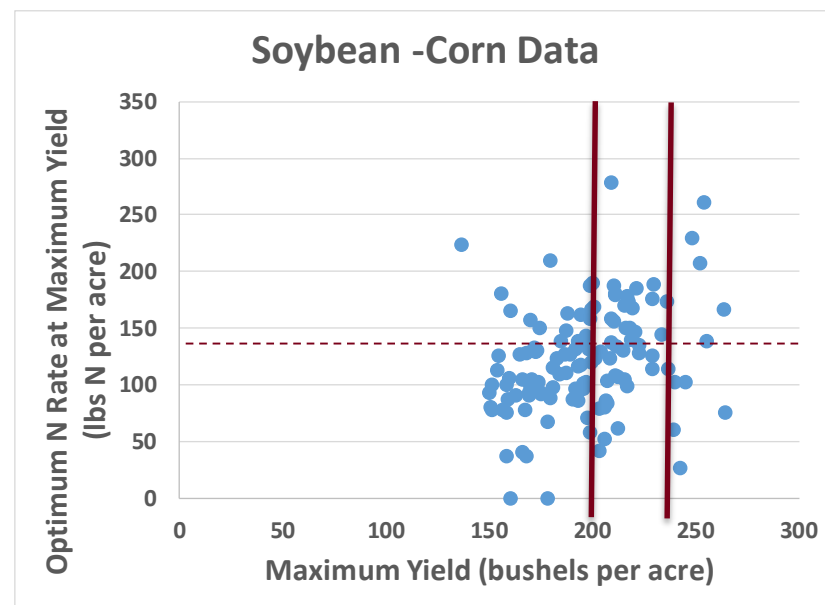
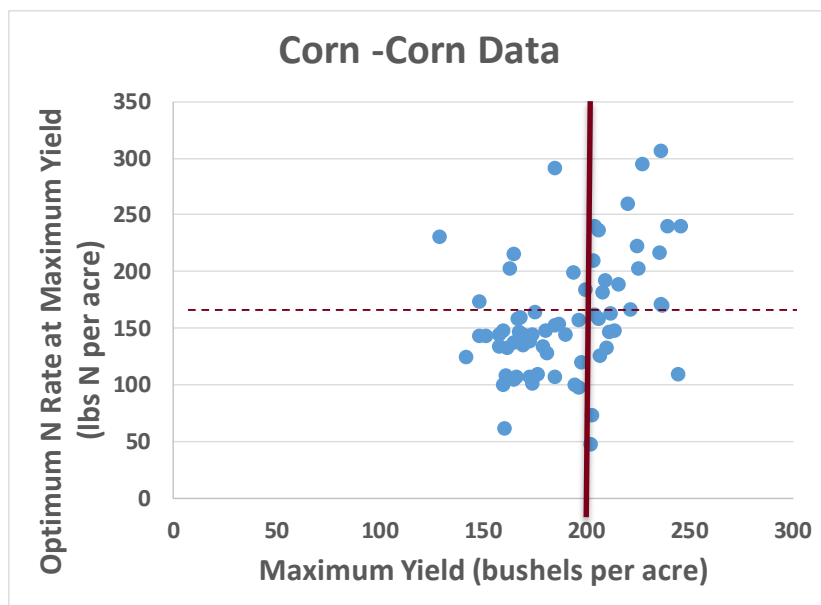
- MRTN is NOT the average!
- The recommendation considers most sites, NOT 50% above and 50% below
- The MRTN window is enough N for MOST sites
  - +- \$1 from MRTN

# DIGGING INTO THE DATABASE

- C-C Sites : 200 bu/ac + Yield
  - Range 200-246 bu/ac
    - Optimal N
      - Mean/Median 183 lb N
- C-SB Sites : 200 bu/ac + Yield
  - Range 200-264 bu/ac
    - Optimal N
      - Mean/Median 135 lb N

# RISK MANAGEMENT

- Likelihood of needing a higher rate?



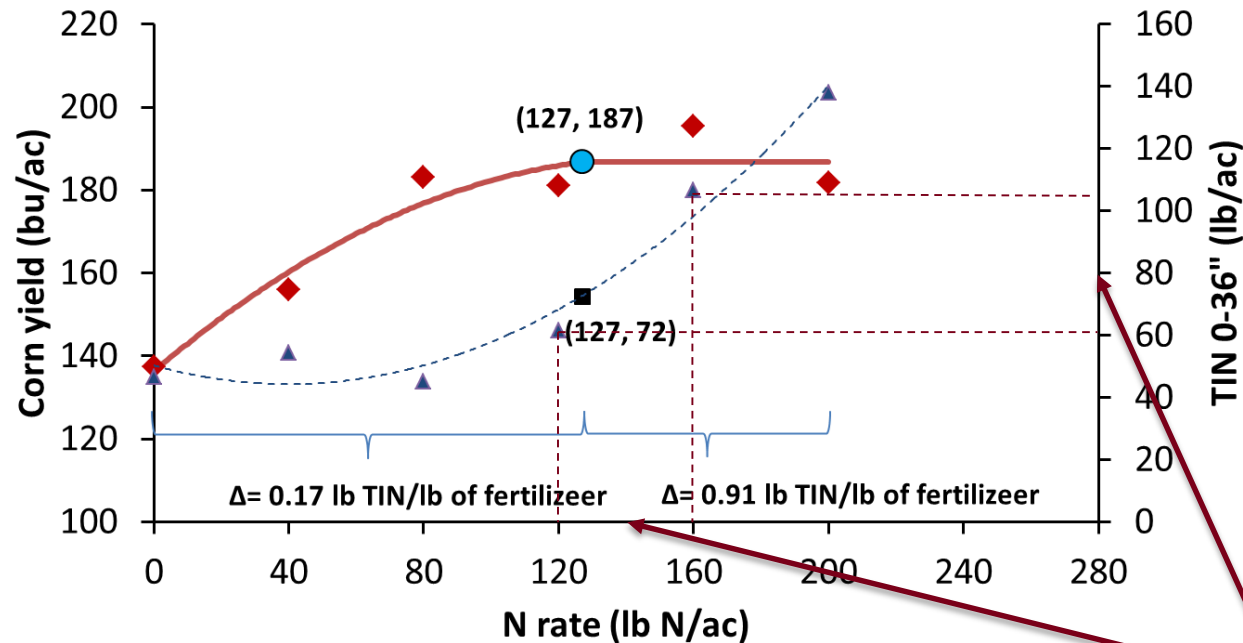
# OPTIMAL YIELD VS N RATE

- Variability in optimal N rate is largely based on environmental factors
  - Soil productivity
  - Amount of rainfall
  - Rainfall timing (during year)
- How do you plan if you don't know what is going to happen the next year
- While optimal N rates have increased there is no direct evidence that the increase is a direct result of greater yield





# EXCESS N IS LEFT BEHIND



Fernandez, 2014

40 lbs.!

# HISTORICAL LOOK AT DATABASE

N price/Crop value ratio	<u>Corn/corn</u>		<u>Corn/soybean</u>	
	MRTN	Flexible range	MRTN	Flexible range
unitless	----- pounds N per acre -----			
0.05	155	130 to 180	120	100 to 140
0.10	140	120 to 165	110	90 to 125
0.15	130	110 to 150	100	80 to 115
0.20	120	100 to 140	85	

2016

Guidelines for use of nitrogen fertilizer for corn grown following corn or soybean when supplemental irrigation is not used. (2016)

2005

N price/Crop value ratio	Corn/Corn		Soybean/Corn	
	MRTN	Acceptable range	MRTN	Acceptable range
	----- lb N/acre -----			
0.05	180	160 to 200	140	125 to 160
0.10	155	145 to 170	120	105 to 130
0.15	150	140 to 155	105	95 to 115
0.20	140	130 to 150	95	85 to 105



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# Minnesota N Rate Guidelines

Guidelines for use of nitrogen fertilizer for corn grown following corn or soybean when supplemental irrigation is not used. (2019)

N price/Crop value ratio	Corn/Corn		Soybean/Corn	
	MRTN	Acceptable range	MRTN	Acceptable range
	----- lb N/acre -----			
	0.05	195	180-210	150 135-165
	0.10	165	150-180	130 120-145
0.15	150	140-160	115	105-125
0.20	145	135-155	105	95-115

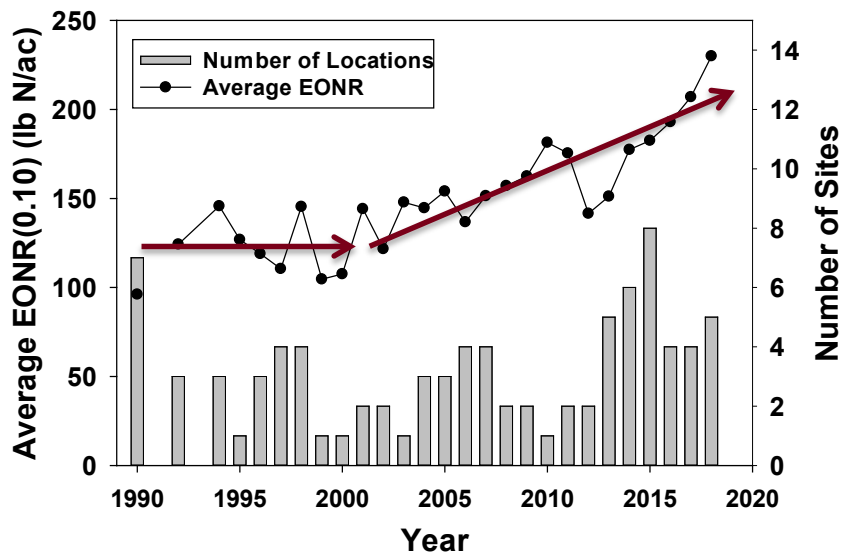
<http://cnrc.agron.iastate.edu/nRate.aspx>



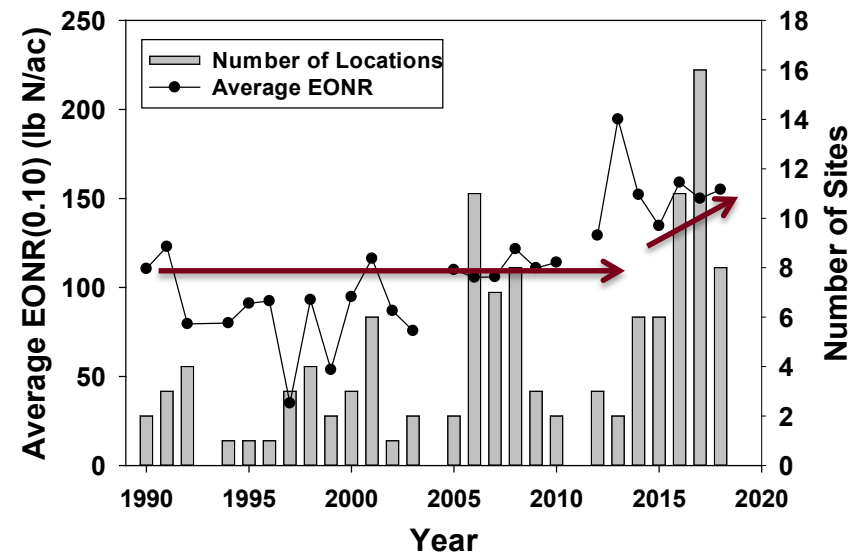
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# YEARLY EONR TRENDS

Minnesota MRTN Database C-C



Minnesota MRTN Database SB-C



What factors are resulting in an increase in the EONR?  
Will the EONR values continue to increase or level out?



# Average MRTN across States

(0.10 N price : corn value ratio)

	Following Corn	Following Soybean
	----- lb N/acre -----	
Illinois	204	166
Iowa	188	140
Minnesota	165	131
Wisconsin	162	121





Corn yield at the zero-N rate as a percent of yield at EONR (0.10 price ratio).

State	Previous Crop	
	Corn	Soybean
	----- % -----	
Illinois	54	64
Iowa	45	75
Minnesota	60	76
Wisconsin	75	80



# MN CORN PRODUCER TRIAL

- Flat rate – 100 PP + 70 lb.N/ac SD.
- Split application, Encirca, R7, PSNT
  - 100 lbs N applied PP
- Replicated 5 times
- Each method used to make a whole field prescription



B Carlson – U of M

# PRESCRIPTIONS

- Overall rate compared to BMP rate - 2017
  - Encirca entirely below BMP
  - R7 mostly at or below BMP
  - PSNT 50% above BMP rate



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# RESULTS

Treatment	Yield	Moisture	Avg. N Rate
Encirca	250.8	22.9	152
SD	247.8	22.9	169
PSNT	248.4	23.0	172
R7	254.1	22.8	164

LSD – 13.3 bu./ac.

Of 5 reps Encirca best in 2, R7 best in 2, Flat Rate best in 1  
All plots received 100 lbs N pre-plant



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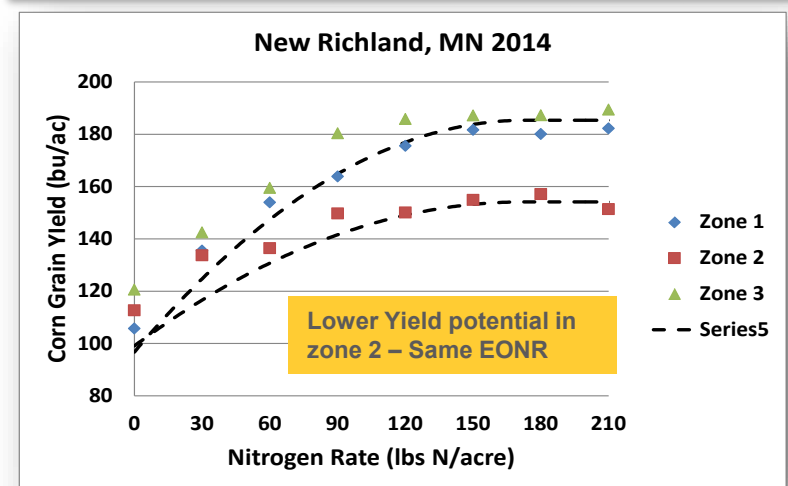
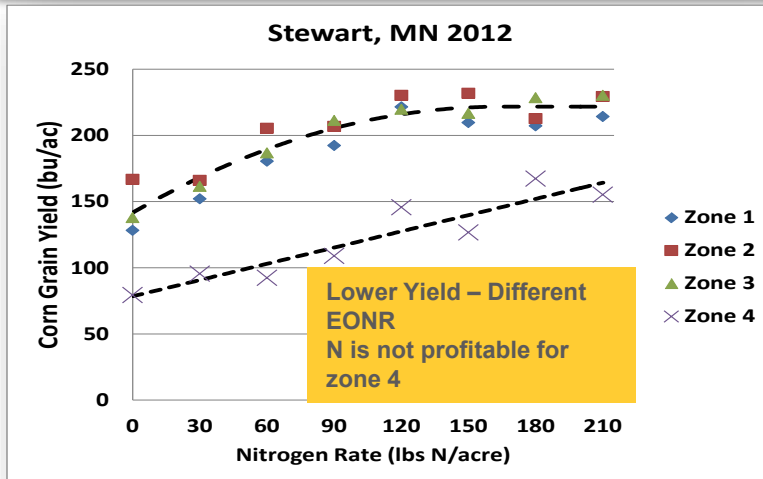
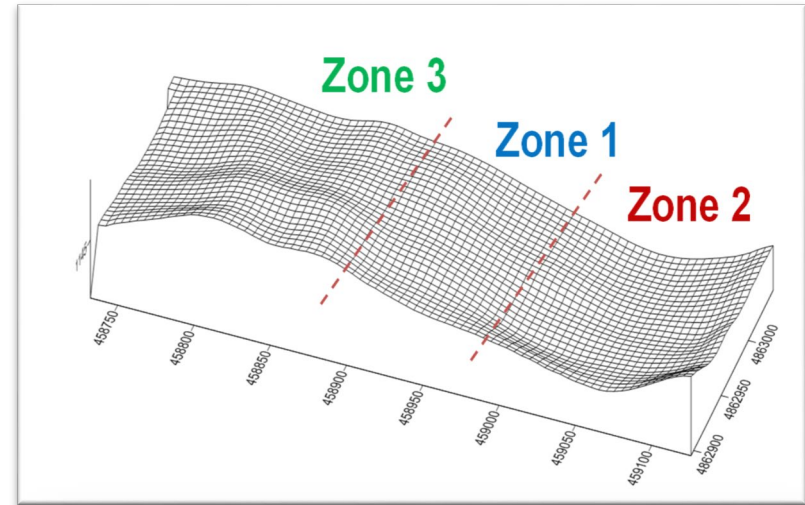
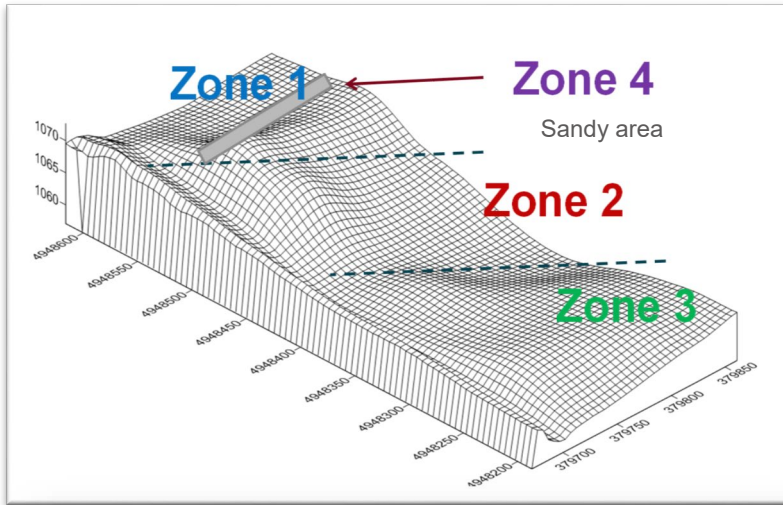
# TAKE HOME MESSAGES - VRN

- Understanding N behavior is essential to both use and evaluation of VRN technology
- Early results indicate some VRN technology works (depending on your definition)
- Recommendations are likely to result in reduced inputs but not increased yield





# Consider the following: 4.5 ac area



# Rate, alone, is not a BMP

- **Right Placement**
- **Right Rate**
- **Right Source**
- **Right Time**



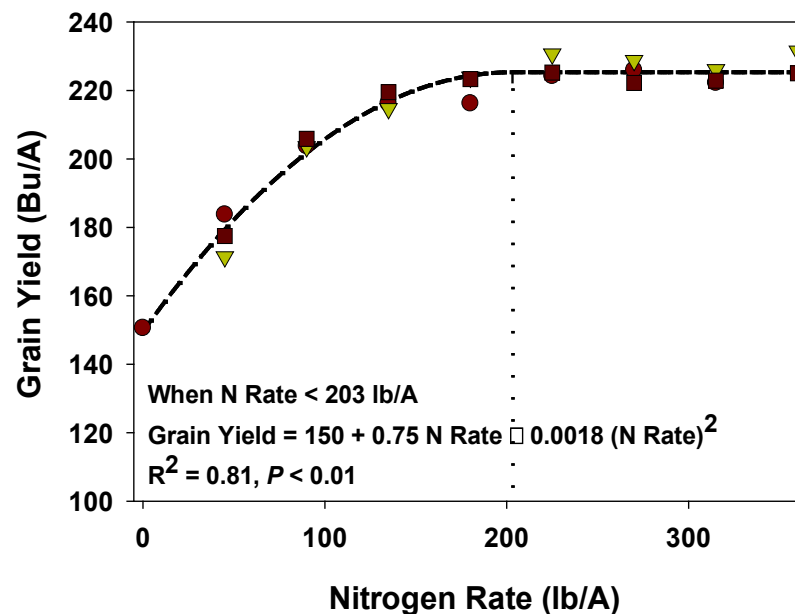
# IN CONCLUSION

- Start with U of M recommendations and go from there
  - Rate is one thing
  - Getting source and timing right may be more important
- Avoid bad practices – like fall urea
- Follow fertility practices that make economic sense and are research based
- If you deposited fertilizer into your soil bank account, now is the time to withdraw



# Something to ponder

- Does increased mineralization of N from soil organic matter reduce the rate of N to apply or do years with greater mineralization set us up for higher yield potential
  - When is mineralized N important to the crop?





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**Driven to Discover<sup>SM</sup>**

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